



# Projectors

Panasonic Solutions Company

Micro EPL 3605 - as of August 2010

Model	Description	SRP	Contract Customer Cost	Discount off of SRP	Projector Category
PT-DZ12000U	12,000 ANSI Lumen 3-Chip DLP, WUXGA, Geometric Adjustment	\$89,000	\$40,956	54.0%	3-Chip DLP
PT-DW10000U	Full HD 10,000 ANSI Lumen 3-Chip DLP Native 16:9 Projector	\$59,000	\$34,489	41.5%	
PT-DW100U	10,000 ANSI Lumen 3-Chip DLP WXGA, 16:9 Projector	\$50,000	\$19,400	61.2%	
PT-D12000U	12,000 ANSI Lumen 3-Chip DLP, Geometric Adjustment	\$59,000	\$28,022	52.5%	
PT-D10000U	10,000 ANSI Lumen 3-Chip DLP Projector 5000:1 Contrast Ratio	\$49,000	\$25,867	47.2%	
PT-D7700U-K	7,000 ANSI Lumen 3 Chip DLP Projector 4:000:1 Contrast Ratio	\$35,000	\$19,400	44.6%	
PT-DZ6710U	Install 6000 ANSI WUXGA DLP Geo. Adj., HD-SDI	\$28,000	\$12,394	55.7%	1-Chip DLP
PT-DZ6710UL	Install 6000 ANSI WUXGA DLP Geo. Adj., HD-SDI, w/o Lens	\$27,500	\$12,179	55.7%	
PT-DZ6700U	Install 6000 ANSI WUXGA DLP Data/Video	\$23,000	\$9,377	59.2%	
PT-DZ6700UL	Install 6000 ANSI WUXGA DLP Data/Video w/o Lens	\$22,500	\$9,161	59.3%	
PT-DW6300US	Install 6000 ANSI WXGA DLP Data/Video	\$11,750	\$5,281	55.1%	
PT-DW6300ULS	Install 6000 ANSI WXGA DLP Data/Video w/o Lens	\$11,500	\$5,066	56.0%	
PT-D6000US	Install 6500 ANSI XGA DLP Data/Video	\$11,750	\$5,173	56.0%	
PT-D6000ULS	Install 6500 ANSI XGA DLP Data/Video w/o Lens	\$11,500	\$4,958	56.9%	
PT-FW300NTU	Portable/Fixed Install 3500 ANSI WXGA w/wireless	\$4,499	\$2,317	48.5%	LCD (F300 Series)
PT-F300NTU	Portable/Fixed Install 4000 ANSI XGA w/wireless	\$4,499	\$2,317	48.5%	
PT-FW300U	Portable/Fixed Install 3500 ANSI WXGA	\$4,299	\$2,102	51.1%	
PT-F300U	Portable/Fixed Install 4000 ANSI XGA	\$4,299	\$2,102	51.1%	
ET-LAD12KF	Replacement Lamp for PT-D12000/DZ12000 Series. (4 pack)	\$1,999	\$1,899.05	5.0%	Accessories - Replacement Lamps
ET-LAD12K	Replacement Lamp for PT-D12000/DZ12000 Series. (1 unit)	\$649	\$616.55	5.0%	
ET-LAD310	Replacement Lamp for PT-DZ87000/DW8300/DS8500 projectors (1 unit)	\$629	\$597.55	5.0%	
ET-LAD310W	Replacement Lamp for PT-DZ87000/DW8300/DS8500 projectors (Twin Pack)	\$1,149	\$1,091.55	5.0%	
ET-LAD60	Replacement lamp for the PT-D6000 Series	\$499	\$474.05	5.0%	
ET-LAD60W	Replacement lamp for the PT-D6000 Series (Twin Pack)	\$879	\$835.05	5.0%	
ET-LAF100	Replacement lamp for the PT-F300 Series	\$379	\$360.05	5.0%	