



Projectors

Panasonic Solutions Company

MS Contract Pricelist for IT Hardware EPL 3658 as of July 2011

| Model | Description | SRP | Contract Customer Cost | Discount off of SRP | Projector Category |
|--------------|---|----------|------------------------|---------------------|---------------------------------|
| PT-DZ12000U | 12,000 ANSI Lumen 3-Chip DLP, WUXGA, Geometric Adjustment | \$81,999 | \$40,956 | 50.1% | 3-Chip DLP |
| PT-D12000U | 12,000 ANSI Lumen 3-Chip DLP, Geometric Adjustment | \$55,999 | \$28,022 | 50.0% | |
| PT-DZ8700U | 10,600 Lumens, 3DLP, WUXGA Resolution (1,920 x 1,200), 16:10 Aspect Ratio | \$68,999 | \$34,466 | 50.0% | |
| PT-DS8500U | 10,600 Lumens, 3DLP, SXGA+ Resolution (1,400 x 1,050), 4:3 Aspect Ratio | \$47,499 | \$23,726 | 50.1% | |
| PT-DW8300U | 9,600 Lumens, 3DLP, WXGA Resolution (1,366 x 768), 16:9 Aspect Ratio | \$38,999 | \$19,480 | 50.1% | |
| PT-DZ6710U | Install 6000 ANSI WUXGA DLP Geo. Adj., HD-SDI | \$24,749 | \$12,394 | 49.9% | 1-Chip DLP |
| PT-DZ6710UL | Install 6000 ANSI WUXGA DLP Geo. Adj., HD-SDI, w/o Lens | \$24,349 | \$12,179 | 50.0% | |
| PT-DZ6700U | Install 6000 ANSI WUXGA DLP Data/Video | \$18,749 | \$9,377 | 50.0% | |
| PT-DZ6700UL | Install 6000 ANSI WUXGA DLP Data/Video w/o Lens | \$18,349 | \$9,161 | 50.1% | |
| PT-DW6300US | Install 6000 ANSI WXGA DLP Data/Video | \$10,549 | \$5,281 | 49.9% | |
| PT-DW6300ULS | Install 6000 ANSI WXGA DLP Data/Video w/o Lens | \$10,149 | \$5,066 | 50.1% | |
| PT-D6000US | Install 6500 ANSI XGA DLP Data/Video | \$10,349 | \$5,173 | 50.0% | |
| PT-D6000ULS | Install 6500 ANSI XGA DLP Data/Video w/o Lens | \$9,949 | \$4,958 | 50.2% | |
| PT-DZ570U | 4,000 Lumens, 1DLP, WUXGA Resolution (1,920 x 1200), 16:10 Aspect Ratio | \$11,999 | \$6,000 | 50.0% | |
| PT-DW530U | 4,000 Lumens, 1DLP, WXGA Resolution (1,280 x 800), 16:10 Aspect Ratio | \$6,699 | \$3,350 | 50.0% | |
| PT-DX500U | 4,500 Lumens, 1DLP, XGA Resolution (1,024 x 768), 4:3 Aspect Ratio | \$6,499 | \$3,250 | 50.0% | |
| PT-FW300NTU | Portable/Fixed Install 3500 ANSI WXGA w/wireless | \$4,599 | \$2,317 | 49.6% | LCD (F300 Series) |
| PT-F300NTU | Portable/Fixed Install 4000 ANSI XGA w/wireless | \$4,599 | \$2,317 | 49.6% | |
| PT-FW300U | Portable/Fixed Install 3500 ANSI WXGA | \$4,199 | \$2,102 | 49.9% | |
| PT-F300U | Portable/Fixed Install 4000 ANSI XGA | \$4,199 | \$2,102 | 49.9% | |
| ET-LAD12KF | Replacement Lamp for PT-D12000/DZ12000 Series. (4 pack) | \$1,999 | \$1,899.05 | 5.0% | Accessories - Replacement Lamps |
| ET-LAD12K | Replacement Lamp for PT-D12000/DZ12000 Series. (1 unit) | \$649 | \$616.55 | 5.0% | |
| ET-LAD310 | Replacement Lamp for PT-DZ87000/DW8300/DS8500 projectors (1 unit) | \$629 | \$597.55 | 5.0% | |
| ET-LAD310W | Replacement Lamp for PT-DZ87000/DW8300/DS8500 projectors (Twin Pack) | \$1,149 | \$1,091.55 | 5.0% | |
| ET-LAD60A | Replacement lamp for the PT-D6000 and PT-DZ570 Series | \$499 | \$474.05 | 5.0% | |
| ET-LAD60AW | Replacement lamp for the PT-D6000 and PT-DZ570 Series Twin Pack | \$879 | \$835.05 | 5.0% | |
| ET-LAF100 | Replacement lamp for the PT-F300 Series | \$379 | \$360.05 | 5.0% | |