

COVER SHEET

SEC Registration Number

2	3	0	2	2					
---	---	---	---	---	--	--	--	--	--

Company Name

P	A	N	A	S	O	N	I	C	M	A	N	U	F	A	C	T	U	R	I	N	G	P	H	I	L	I	P
P	I	N	E	S	C	O	R	P	O	R	A	T	I	O	N	A	N	D	S	U	B	S	I	D	I	A	
R	Y																										

Principal Office (No./Street/Barangay/City/Town/Province)

O	r	t	i	g	a	s	A	v	e	n	u	e	E	x	t	e	n	s	i	o	n	,	S	a	n	
I	s	i	d	r	O	,	T	a	y	t	a	y	,	R	i	z	a	I								

Form Type

20	-	I	S
----	---	---	---

Department requiring the report

--	--	--	--

Secondary License Type, If Applicable

--	--	--	--

DEFINITIVE INFORMATION STATEMENT

Company's Email Address

www.panasonic.com/ph

Company's Telephone Number/s

635-2260 to 65

Mobile Number

N/A

No. of Stockholders

443

Annual Meeting
Month/Day

June 15

Fiscal Year
Month/Day

March 31

CONTACT PERSON INFORMATION

The designated contact person **MUST** be an Officer of the Corporation

Name of Contact Person

Mr. Marlon M. Molano

Email Address

marlon.molano@ph.panasonic.com

Telephone Number/s

635-2260 to 65

Mobile Number

(+63) 0917 500 1261

Contact Person's Address

Ortigas Avenue Extension, San Isidro, Taytay, Rizal
--

Note: In case of death, resignation or cessation of office of the officer designated as contact person, such incident shall be reported to the Commission within thirty (30) calendar days from the occurrence thereof with information and complete contact details of the new contact person designated.

PANASONIC MANUFACTURING PHILIPPINES CORPORATION
ORTIGAS AVENUE EXTENSION, BARRIO MAPANDAN,
BARANGAY SAN ISIDRO, TAYTAY, RIZAL

NOTICE OF STOCKHOLDERS' MEETING

Notice is hereby given that the 2018 Annual Stockholders' Meeting of **PANASONIC MANUFACTURING PHILIPPINES CORPORATION**, will be held at the Auditorium Building, Panasonic Manufacturing Philippines Corporation, Ortigas Avenue Extension, Barrio Mapandan, Barangay San Isidro, Taytay, Rizal on June 15, 2018 at 5:00 P.M. In the event that government should officially declare June 15, 2018 as a Special Non-Working Holiday, in observance of the Muslim festival of *Eid al-Fitr*, the Annual Stockholders Meeting will be held on June 18, 2018, or the succeeding regular business day, at the same venue and time.

The Agenda of the meeting is as follows:

1. National Anthem
2. Call to Order
3. Establishment of the Quorum
4. Approval of Minutes of 2017 Annual Stockholders' Meeting
5. President's Annual Report
6. Financial Report
7. Ratification of all acts, resolutions and proceedings of the Board of Directors and Management since 2017 Annual Stockholders' Meeting
8. Election of new members of the Board of Directors
9. Appointment of External Auditors
10. Other Business
11. Adjournment

The Board of Directors has fixed the close of business on June 02, 2018 as record date for the determination of stockholders entitled to notice and to vote at said Annual Meeting.

Stockholders who will not be able to attend the meeting may designate their respective proxies and send the proxy forms to the Office of the Corporate Secretary not later than June 11, 2018.

MANAGEMENT, HOWEVER, IS NOT SOLICITING YOUR PROXY. Corporate stockholders should attach to their proxies their board resolution designating authorized representative.

Registration starts at 3:00 P.M. on the scheduled meeting. For your convenience in registering your attendance, please present any form of identification such as your Professional I.D., Passport or Driver's License.

Taytay, Rizal, May 10, 2018.


MAMERTO Z. MONDRAGON
Corporate Secretary

SECURITIES AND EXCHANGE COMMISSION

SEC FORM 20-IS

Information Statement Pursuant to Section 20
of the Securities Regulation Code

1. Check the appropriate box:

Preliminary Information Sheet
 Definitive Information Sheet

2. Name of Registrant as specified in this Charter:

PANASONIC MANUFACTURING PHILIPPINES CORPORATION

3. Province, country and other jurisdiction or incorporation or organization:

PASAY CITY, METRO MANILA, PHILIPPINES

4. SEC Identification Number: 23022

5. BIR Tax Identification Code: 000-099-692-000

6. Address of Principal Office: Ortigas Avenue Extension, San Isidro
-
- Taytay, Rizal 1901

7. Registrant's telephone number, including area code: (632) 635-22-60 to 65

8. Date, time and place of meeting of security holders:

Date : June 15, 2018 (Friday)
 Time : 5:00 P.M.
 Place : Auditorium Building
 PMPC Taytay, Rizal



In the event that government should officially declare June 15, 2018 as a Special Non-Working Holiday, in observance of the Muslim festival of Eid al-Fitr, the Annual Stockholders' Meeting will be held on June 18, 2018, or the succeeding regular business day, at the same venue and time.

9. Approximate date of which the Information Statement is first to be sent or given to security holders:

May 26, 2018

- In case of Proxy solicitations:

Name of Persons Filing the Statement/Solicitor: NOT APPLICABLE
Address and Telephone No:

11. Securities registered pursuant to Sections 8 and 12 of the SRC, or Sec 4 and 8 of the RSA

a.	Authorized Capital Stock	P 847,000,000 (P1.00 par value)
	Common Class A shares (Listed)	169,400,000
	Class "B" shares	677,600,000

Only Class "A" shares are listed

- b. Number of Shares Outstanding as of March 31, 2018 and April 30, 2018:

<u>Common Shares @ P1.00/share</u>	
Class "A"	P 84,723,432
Class "B"	<u>337,994,588</u>
Total	<u>P422,718,020</u>

- c. Amount of Debt Outstanding as of March 31, 2018 - NONE

12. Are any of the registrant's securities listed on a Stock Exchange?

yes no

If yes, disclose the name of such Stock Exchange and the class of securities listed therein:

As of April 30, 2018, a total of 84,723,432 Class "A" shares are listed in Philippine Stock Exchange.

INFORMATION STATEMENT

A. GENERAL INFORMATION

1. Date, time and place of meeting of security holders.

Date: June 15, 2018 (Friday)
 Time: 5:00 P.M.
 Place: PMPC Auditorium Building
 Ortigas Avenue Extension Taytay, Rizal

In the event that government should officially declare June 15, 2018 as a Special Non-Working Holiday, in observance of the Muslim festival of Eid al-Fitr, the Annual Stockholders' Meeting will be held on June 18, 2018, or the succeeding regular business day, at the same venue and time.

Complete mailing address of principal office:

Panasonic Manufacturing Philippines Corporation
 Ortigas Avenue Extension, San Isidro
 Taytay, Rizal 1901

The Information Statement and the proxy form are first to be sent to security holders on or before May 26, 2018.

2. Dissenters' Right of Appraisal

There are no matters or proposed corporate actions included in the Agenda of the Meeting which may give rise to a possible exercise by security holders of their appraisal rights as provided under Title X of the Corporation Code.

However, in the instances where the appraisal right may be exercised, any stockholder voting against the proposed corporate action should make a written demand for payment of the fair value of his shares within thirty (30) days after the date of meeting on which the vote was taken. Failure to make the demand within such a period shall be deemed a waiver of the appraisal right.

3. Interest of Certain Persons in or Opposition to Matters to be Acted Upon

The directors and executive officers do not have any substantial interest, direct or indirect, in any matter to be acted upon in the stockholders' meeting, other than election to office.

The registrant has not received any written information from anyone that intends to oppose any action to be taken by the registrant at the meeting.

B. CONTROL AND COMPENSATION INFORMATION

4. Voting Securities and Principal Holders Thereof

a. As of April 30, 2018, the Company's outstanding numbers of shares are as follows:

Common shares:	No. of Shares <u>Outstanding</u>	No. of Votes to <u>which entitled</u>
Class "A"	84,723,432	84,723,432
Class "B"	337,994,588	337,994,588
Total	<u>422,718,020</u>	<u>422,718,020</u>

b. Record date for which are entitled to vote

All stockholders of record as of June 2, 2018 shall be entitled to vote at the Annual Stockholders' Meeting. Notice to stockholders shall be sent out thru courier on or before May 24, 2018.

c. Election of Directors

All stockholders as of record date are entitled to cumulative voting right with respect to the election of directors.

Each stockholder is entitled to one vote for each share of stock standing in his name on the books of the corporation; provided, however, that in the election of Directors, each stockholder is entitled to cumulate his votes in the manner provided by law. Each stockholder is entitled to vote by proxy at the stockholders' meeting provided the proxy has been appointed in writing by the stockholder himself or by his duly authorized attorney. The instrument appointing the proxy shall be exhibited to and lodged with the Secretary at the time of the meeting.

d. Security Ownership of Certain Record and Beneficial Owners of more than 5%

Owners of record of more than 5% of the voting securities as of April 30, 2018:

Title of Class	Name and Address of Record Owner and Relationship with Issuer	Name of Beneficial Ownership and Relationship with Record Owner	Citizenship	No. of Shares	Percentage
Common "B"	<ul style="list-style-type: none"> o Panasonic Corporation o 1006 Oaza Kadoma, Kadoma, Osaka 571-8501, Japan o Parent Company 	Various Stockholders	Non-Filipino	337,994,588	79.96%

Panasonic Corporation (PC) has the power to decide how the PC shares in Panasonic Manufacturing Philippines are to be voted and has authorized Mr. Shinichi Hayashi - Chairman of the Board to vote on the shares.

e. Security Ownership of Management and Directors

The following are the number of shares of which Company's stock owned of record by the Chairman, Directors and Officers, and nominees for election as director, as of April 30, 2018.

Title of Class	Name of Beneficial Owner	Amount of Beneficial Ownership (Php)	Nature of Beneficial Ownership	Citizenship	Percent
Common "B"	Shinichi Hayashi	1	Direct	Japanese	NIL
Common "B"	Yoshiyuki Takahashi	1	Direct	Japanese	NIL
Common "B"	Hiroshi Yamada	1	Direct	Japanese	NIL
Common "B"	Masaru Toyota	1	Direct	Japanese	NIL
Common "B"	Hiroyuki Tagishi	1	Direct	Japanese	NIL
Common "B"	Eiji Fukumori	1	Direct	Japanese	NIL
Common "A"	Koji Takatori	1	Direct	Filipino	NIL
Common "A"	Emiliano Volante	9,879	Direct	Filipino	NIL
Common "A"	Elizabeth Gildore	1,000	Direct	Filipino	.0024
Common "A"	Atty. Mamerto Mondragon	85,360	Direct	Filipino	.0202

The aggregate number of shares owned of record by all or key officers and directors as a group as of April 30, 2018 is 96,246 shares or approximately 0.02% of the Company's outstanding capital stock.

f. Voting Trust Holders of 5% or More

There are no voting trust holders / arrangements holding 5% or more of the Company's outstanding shares.

g. Change in Control of the Registrant since beginning of last Fiscal Year

There are no change in control or arrangement that may result in change in control of the Company since the beginning of its last fiscal year.

5. Directors and Executive Officers

a. Final list of Nominees for Election

Name	Office/Position	Citizenship	Age
Shinichi Hayashi	Chairman / President	Japanese	54
Yoshiyuki Takahashi	Executive Director / Treasurer	Japanese	56
Hiroshi Yamada	Executive Director	Japanese	56
Masaru Toyota	Executive Director / VP - PPH	Japanese	60
Hiroyuki Tagishi	Director	Japanese	57
Eiji Fukumori	Director	Japanese	59
Koji Takatori	Director	Japanese	53
Emiliano S. Volante	Independent Director	Filipino	74
Elizabeth Gildore	Independent Director	Filipino	60
Mamerto Z. Mondragon	Corporate Secretary	Filipino	74

Directors and Executive Officers / (Nominees)

Shinichi Hayashi, Japanese, 54, was elected to the Board and appointed as the President on January 6, 2016. He is the Chairman of the Board since January 22, 2016. Before his transfer to the Company, he was a former Managing Director of Panasonic Corporation ("PC") Malaysian subsidiary, Panasonic Management Malaysia Sdn hd ("PMAM") - Panasonic Asia Pacific Procurement Management Center from January - December 2015. Prior to PMAM, he was assigned to Material Purchasing Center, Procurement Company, PC, as Director (Jan - Dec 2013). He was the General Manager of PC's Procurement Company's Centralized Purchasing Group, Deice Procurement Center (Jan - Dec 2012). He was the Director of PC's Global Sourcing Center, Corporate Procurement Division (April - Dec 2011). He was the President of Matsushita Techno Trading Co., Ltd. ("MTT"), a subsidiary of PC from April 2006 - May 2011. He graduated from the University of Dosisha, Japan with a Bachelor's Degree in Commerce.

Yoshiyuki Takahashi, Japanese, 56, was elected as Director and appointed as the Vice - Chairman, Treasurer and Executive Director for Finance and Administration Department on June 22, 2015. He is the Chairman of Remuneration & Risk Management Committees and a member of the Audit, Nomination and Corporate Governance Committees. Prior to joining the Company, he was a former General Manager of Panasonic Corporation's regional office ("PC"), Panasonic Asia Pacific Pte Ltd ("PA") Accounting Department from August 2013 to May 2015. He was the Manager of Panasonic Corporation - Equity Management Team, Global Finance Administration Center (April - July 2013) and Councilor of PC HQ Finance Management Team, Corporate Finance & IR Group (June 2010 - March 2013). He is a graduate of the Osaka City University in Osaka, Japan with a Degree in Business Administration.

Hiroshi Yamada, Japanese, 56, was elected as PMPC - Executive Director since February 01, 2014. He was a former Councilor for Refrigerator Business Division, Appliances Company, PC - Japan from October 2012 to August 2013. He was the General Manager of Refrigerator Business Unit, Home Appliances Company, PC - Japan from October 2010 to September 2013. He was also the General Manager of Engineering Group, Refrigerator Business Unit, PC - Japan from April 2008 to September 2010 and from July 2005 to March 2008 he was assigned Engineering Group, Refrigerator Division, Pc - Japan as the General Manager. He is a graduate of the Toyama University in Japan with a Degree in Science of Engineering.

Masaru Toyota, Japanese, 60, was elected as a Executive Director and Vice- President of PPH Sales & Marketing Division last April 23, 2014. Prior to his assignment to PMPC, he was the Vice-President of Panasonic Corporation - Japan (PC) Panamanian subsidiary, Panasonic Marketing Latin America from January 2012 to April 2014. He is a former General Manager for PC's Latin America Administration Group, Corporate Management Division for Latin America from June to December 2011. He was assigned as Councilor to Overseas Marketing Group, PC's AVC Networks Company from July 2009 to June 2011. He was the Vice-President of PC's Russian subsidiary, Panasonic Russia Ltd. from April 2004 to May 2011. He graduated from Otaru University.

Eiji Fukumori, Japanese, 59, was elected to the Board on April 1, 2016. He is currently the General Director of PC's Vietnamese subsidiary, Panasonic Vietnam Co., Ltd. ("PV") since June 2013. He was assigned to Global Marketing Division, Appliances Company (Apr - May 2013). He was a former Group Manager of PC's Global Marketing Group, Global Consumer Marketing Division from Jan. 2012 - Mar 2013. He was assigned to Planning Group, Corporate Management Division for Europe as the Group Manager (Apr - Dec 2011). He was the Deputy Managing Director - Sales & Marketing of PC's French subsidiary, Panasonic France S.A. ("PFS") from April 2006 - March 2011. He graduated from Kobe University of Commerce in Hyogo, Japan with a Degree in Commerce & Economics.

Koji Takatori, Japanese, 53, was elected to the Board on April 1, 2016. He is currently the Chief of PC's Appliances Company's Accounting Center from October 2014. He was a former CFO of PC's American subsidiary, Panasonic AVC Networks Company America ("PAVCA"), Finance Department from Aug. 2009 - Sept. 2014. Prior to PAVCA, he was the Councilor for PC HQ's Accounting Group from April 2007 - July 2009. He graduated from Doshisha University in Kyoto, Japan with a Degree in Commerce.

Hiroyuki Tagishi, Japanese, 57, was elected to the Board on April 1, 2016. Presently, he is the Leader of PC's Appliances Company ("AP") for AP Asia Project since October 2014. Prior to PC's AP, he was the Business Unit Executive of PC's AP for Beauty and Living Business Unit from Jan. - Dec. 2012 and was promoted to Director from Jan. 2013. He was assigned to Product Planning Department, Beauty Business Division of Panasonic Electric Work Co., Ltd. ("PEW"), an affiliated Company of PC as a Councilor from Oct. 2008 - Dec. 2011. He graduated from Kobe University in Hyogo, Japan with a Degree in Engineering.

Independent Directors

Emiliano S. Volante, Filipino, 74, was elected as Director on October 2010. He is the Chairman of Audit and Corporate Governance Committees. He is a member of the Compensation/Remuneration Committee. He was a former Financial Consultant for Expresslane Brokerage Corporation from 2003 - 2010. He was also a former Internal Audit Manager of PMPC from 2000-2002. He graduated from Far Eastern University with a Degree in Commerce.

Elizabeth Gildore, Filipino, 60, was elected as Director on May 4, 2015. She is a member of the Nomination, Remuneration and Corporate Governance Committees. Currently, she is the Finance Manager of Moduvi Inc. since March 2014. Ms. Gildore is a former General Manager - PPH Accounting from September 2007 to August 2012. She was the Finance Manager of PMPC - PPH Accounting from June 2000 to August 2007. She is a graduate of B. S. in Commerce, Major in Accounting.

Corporate Secretary

Atty. Mamerto Z. Mondragon, Filipino, 74, has been the corporate secretary of the Company since 1968 and its Subsidiary since 1984. He is also the Corporate Secretary of Panasonic Precision Devices Philippines Corporation (PPRDPH) since 2000. He is a graduate of the University of the East with a Bachelor Degree of Law.

The members of the Board of Directors are elected at the annual stockholders' meeting to hold office until the next annual meeting and until their respective successors have been elected and qualified. The Company's Corporate Governance Committee evaluated and reviewed each nominee-director's qualifications based on the guidelines spelled out in SRC Implementing Rule 38 (as amended) and unanimously resolved that said nominees are qualified for election/re-election.

b. Independent Directors

The independent directors of the Company are as follows:

- 1) Mr. Emiliano Volante
- 2) Ms. Elizabeth Gildore

The Company's Corporate Governance Committee evaluated and reviewed each nominee-director's qualifications based on the guidelines spelled out in the SRC Rule 38.1 (as amended) and BSP Circular No. 456 and unanimously resolved that said nominees are qualified for election/re-election.

Mr. Emiliano Volante was nominated by Mr. Marlon M. Molano. Messrs. Volante and Molano are not related to each other.

Ms. Elizabeth Gildore was nominated by Ms. Imelda Garcia. Ms. Gildore and Garcia are not related to each other.

Executive Officers

<u>POSITION</u>	<u>NAME</u>	<u>AGE</u>	<u>CITIZENSHIP</u>
Chairman & President	Shinichi Hayashi	54	Japanese
Vice - Chairman, Treasurer & Executive Director	Yoshiyuki Takahashi	56	Japanese
Executive Director	Hiroshi Yamada	56	Japanese
Executive Director & VP - Sales & Marketing Division	Masaru Toyota	60	Japanese
Corporate Secretary & Compliance Officer	Mamerto Mondragon	74	Filipino

Nomination Committee

Chairman	Yoshiyuki Takahashi	Treasurer & Executive Director
Member	Emiliano Volante	Independent Director
Member	Elizabeth Gildore	Independent Director

Compensation/Remuneration Committee

Chairman	Yoshiyuki Takahashi	Treasurer & Executive Director
Member	Elizabeth Gildore	Independent Director
Member	Emiliano Volante	Independent Director

Audit Committee

Chairman	Emiliano Volante	Independent Director
Member	Yoshiyuki Takahashi	Treasurer & Executive Director
Member	Elizabeth Gildore	Independent Director

Risk Management Committee

Chairman	Yoshiyuki Takahashi	Treasurer & Executive Director
Member	Emiliano Volante	Independent Director
Member	Elizabeth Gildore	Independent Director

Corporate Governance Committee

Chairman	Emiliano Volante	Independent Director
Member	Yoshiyuki Takahashi	Treasurer & Executive Director
Member	Elizabeth Gildore	Independent Director

Term of Office

Executive Officers are appointed/elected annually during the annual stockholders meeting, each to hold office for a period of one (1) year until the next succeeding annual meeting and until their respective successors have been elected and qualified.

d. Significant Employee

The Company has no employee who is not an executive officer but who is expected to make a significant contribution to the business.

e. Family relationship

There are no family relationships up to the fourth civil degree either by consanguinity or affinity among the Company's directors, executive officers or persons nominated or chosen by the Company to become its directors or executive officers.

f. Certain Relationship and Related Transactions

There were no transactions with directors, executive officers or any principal stockholders that are not in the Company's ordinary course of business for the past two (2) years.

g. Involvement in Certain Legal Proceedings

The above-named executive officers and directors have not been involved in any material legal proceeding during the past five years that will affect their ability as directors and officers of the Company.

6. Compensation of Directors and Executive Officers

The aggregate annual compensation during the last two fiscal years and to be paid in ensuing fiscal year 2018 of the Company's Chief Executive Officer and four others most highly compensated executive officers and all other officers and directors as a group are as follows:

Chief Executive Officer and four other most highly compensated executive officers:

	Compensation	Bonuses	Others	Total
FY 2018 ***	Php 45,286,523	Php 13,900,000	Php 0	Php 59,186,523
FY 2017 **	44,081,497	14,196,408	0	58,277,905
FY 2016	31,831,342	8,125,908	330,000	40,287,250

***Refers to Messrs. Shinichi Hayashi (CEO), Yoshiyuki Takahashi, Hiroshi Yamada, Masaru Toyota, Kunihiko Nimura

***Estimated amount – no significant change versus last year

All officers and directors as a group unnamed:

	Compensation	Bonuses	Others	Total
FY 2018*	Php 49,087,391	Php14,950,000	Php660,000	Php64,697,391
FY 2017	47,777,003	15,245,272	660,000	63,682,275
FY 2016	46,358,935	11,860,905	974,118	59,193,958

*Estimated amount

For ensuing year 2018, no significant change is anticipated in the compensation of Directors and Officers.

The Company has no standard arrangement regarding the remuneration of its existing directors and officers aside from the compensation herein stated.

The directors and executive officers receive salaries, bonuses and other usual benefits that are also already included in the amounts stated above. Aside from the said amounts, they have no other compensation plan or arrangement with the registrant.

The Company has not granted any warrant or options to any of its Directors or Executive Officers.

7. Independent Public Accountants

The Company, upon the recommendation of the Audit Committee of the Board of Directors composed of Emiliano Volante as Chairman and Yoshiyuki Takahashi and Elizabeth Gildore as members, has approved the engagement Sycip, Gorres, Velayo & Co. (SGV) as external auditors of the Company for fiscal year 2017 ended March 31, 2018 and will submit such engagement to its stockholders for ratification. SGV was also the external auditor of the Company for fiscal years 2016, 2015 and 2014.

The audit partner-in-charge, Mr. Juan Carlo Maminta was appointed in 2017. In accordance with SRC Rule 68, par. 3 (b) (IV), there is no need to change the audit partner of the Company and its domestic subsidiary.

The representatives of the SGV & Co. are expected to be present at the stockholders' meeting and to be available to respond to appropriate questions. They will have the opportunity to make a statement if they so desire to do so.

It is expected that Management will make the recommendation for the appointment of the external auditor for fiscal year 2018 in compliance with the SEC Rules on the Rotation of the External Auditors.

Changes in and disagreements with accountants on accounting and financial disclosure

There were no changes in and disagreements with accountants on accounting and financial disclosure.

Audit-Related Fees

I. Audit Fees and Other-related Fees

The Company engaged SGV & Co. to audit its annual financial statements and perform related reviews. The following fees, exclusive of VAT were incurred:

		(Amounts in Php millions)			
		<u>2018</u>		<u>2017</u>	<u>2016</u>
Annual Audit	P	2.5	P	2.5	2.0
Audit - Related		-		-	-
Total	P	<u>2.5</u>	P	<u>2.5</u>	P <u>2.0</u>

II. Tax Fees

There were no tax fees paid to external auditors other than for annual audit services.

Management presents proposals on possible external auditors to be engaged together with their respective proposed audit fees to the Audit Committee for proper consideration. The Audit Committee evaluates and thereafter, upon its recommendation, the appointment of the external auditor is presented to the Board of Directors and/or stockholders for confirmation. However, financial statements duly approved by the Audit Committee are still subject to confirmation of the Board of Directors prior to submission to the respective government regulatory agencies.

8. Compensation Plans

There are no actions to be taken up in the meeting with respect to any compensation plan.

C. ISSUANCE AND EXCHANGE OF SECURITIES

9. Authorization or issuance of Securities other than for Exchange

There are no matters or actions to be acted upon in the meeting with respect to the authorization or issuance of securities other than for exchange.

10. Modification or Exchange of Securities

There are no matters or actions to be acted upon in the meeting with respect to the modification or exchange of securities.

11. Financial and Other Information

The Audited Financial Statements of the Company as of March 31, 2018, FY 2017 interim report (SEC Form 17-Q) as of December 31, 2017 and other data related financial information are attached hereto as Annexes "A" and "B" respectively.

12. Mergers, Consolidations, Acquisitions and Similar Matters

There are no matters or actions to be taken up in the meeting with respect to merger, consolidation, acquisition and similar matters.

13. Acquisition or Disposition of Property

There are no matters or actions to be taken up in the meeting with respect to acquisition or disposition of any property.

14. Restatement of Accounts

There are no matters or actions to be taken up in the meeting relating to restatement of accounts.

D. OTHER MATTERS

15. Action with Respect to Reports

Financial Statements and Management Report - Management shall report on the significant business transactions undertaken by Management and the financial targets and achievements for the fiscal year 2017. Attached as Annexes "A" and "B" are the Audited Annual Financial Statements for the period ending March 31, 2018 and unadited interim report as of December 31, 2017 of the Company are reflected in the accompanying Annual Report to Stockholders.

16. Matters Not required to be Submitted

There are no actions to be taken with respect to any matter which is not required to be submitted to a vote of the security holders.

17. Amendment of Charter, Bylaws or other Documents

There are no matters or actions to be taken up in the meeting relating to restatement of accounts.

18. Other Proposed Actions

a) **Approval of Minutes of the Previous Annual Stockholders' Meeting** - Minutes of the Annual Stockholders' Meeting held last June 16, 2017 will be submitted for the approval of the shareholders. Among the matters included in the Minutes of the June 15, 2018 meeting are the following:

1. Approval of the Minutes of the Previous Annual Stockholders' Meeting
2. President's Annual and Financial Reports
3. Approval of the fiscal year 2017 Management Annual Report
4. Election of the Board of Directors, including the two (2) Independent Directors
5. Appointment of External Auditor

Copies of the same will be made available at the annual stockholders' meeting on June 15, 2018 for any stockholder desiring to review the same.

The Board of Directors recommends that the stockholders Approve the minutes of the last annual stockholders' meeting held on June 16, 2017.

b) **Ratification of All Acts, Resolutions and Proceedings of the Board and Management since 2017 Annual Meeting.** For transparency and good corporate practice, the acts of Management are presented for approval of the stockholders, to wit:

Date Filed	Item Reported
05/09/2017	Authorization to obtain RCBC check writer facility and new set of bank's signatories Presentation of Approval of Audited Financial Statements for FY 2016 ending March 31, 2017
05/19/2017	Authority to close Peso account with Wealth Bank - Cebu Branch
06/16/2017	Ratification of the Minutes of June 17, 2017 President's Annual and Financial Reporting Ratification of the Annual Reports and Acts of the Board Election of Directors for year 2017 - 2018 Regular Directors: 1. Mr. Shinichi Hayashi 2. Mr. Yoshiyuki Takahashi

3. Mr. Hiroshi Yamada
4. Mr. Masaru Toyota
5. Mr. Hiroyuki Tagishi
6. Mr. Eiji Fukumori
7. Mr. Koji Takatori

Independent Directors:

1. Mr. Emiliano Volante
2. Ms. Elizabeth Gildore

Appointment of Sycip, Gorres, Velayo & Co. as the Co.'s external auditor for fiscal year 2017 - 2018

Election of Corporate Officers & Chairman/Members of Various Board Committees for FY 2017 - 2018

Mr. Shinichi Hayashi	President & Chairman of the Board
Mr. Yoshiyuki Takahashi	Vice-Chairman of the Board
	Executive Director & Treasurer
Mr. Hiroshi Yamada	Executive Director
Mr. Masaru Toyota	Executive Director & Vice - President PPH
Atty. Mamerto Mondragon	Corporate Secretary & Compliance Officer

Election of Chairmen and Members of the Various Board Committees for Fiscal Year 2017 - 2018

Audit Committee:

Chairman	Mr. Emiliano Volante
Member	Ms. Elizabeth Gildore
Member	Mr. Yoshiyuki Takahashi

Nomination Committee:

Chairman	Mr. Yoshiyuki Takahashi
Member	Ms. Elizabeth Gildore
Member	Mr. Emiliano Volante

Compensation/Remuneration Committee:

Chairman	Mr. Yoshiyuki Takahashi
Member	Mr. Emiliano Volante
Member	Ms. Elizabeth Gildore

Risk Management Committee:

Chairman	Mr. Yoshiyuki Takahashi
Member	Mr. Emiliano Volante
Member	Ms. Elizabeth Gildore

02/20/2018	Authorization of Mr. Shinichi Hayashi to transact and sign documents with LTO for the transfer of ownership of Toyota Innova ABP - 1500																
03/20/2018	Authorization of Mr. Molano to sign application for building permit from the City of Taytay for the construction of its Refrigerator Production Expansion																
03/21/2018	Authorization of Mr. Molano to sign all documents relative to the BIR for the application of Certificate of Domicile of Non-resident for Indonesia taxes																
03/26/2018	Authorization to open a bank account with Sumitomo Mitsui Banking Corporation - Manila Branch ("SMBC") Designation of authorized corporate bank signatories with SMBC and to use Electronic Banking Facility of the Bank																
03/28/2018	Authorization of Messrs. Masaru Toyota and Shinichi Takahashi to sign transfer of ownership of Shenyang - Jinbei																
03/31/2018	Reversal of last year appropriated retained earning and set - up of new appropriated retained earnings for the year 2018																
04/02/2018	Presentation of List of Nominees for Members of 2018 - 2019 Board of Directors <table style="width: 100%; border: none;"> <tr> <td style="width: 50%;">Regular Directors:</td> <td style="width: 50%;">Independent Directors:</td> </tr> <tr> <td>Mr. Shinichi Hayashi</td> <td>Mr. Emiliano Volante</td> </tr> <tr> <td>Mr. Yoshiyuki Takahashi</td> <td>Ms. Elizabeth Gildore</td> </tr> <tr> <td>Mr. Masaru Toyota</td> <td></td> </tr> <tr> <td>Mr. Hiroshi Yamada</td> <td></td> </tr> <tr> <td>Mr. Hiroyuki Tagishi</td> <td></td> </tr> <tr> <td>Mr. Eiji Fukumori</td> <td></td> </tr> <tr> <td>Mr. Yasuo Tonooka</td> <td></td> </tr> </table>	Regular Directors:	Independent Directors:	Mr. Shinichi Hayashi	Mr. Emiliano Volante	Mr. Yoshiyuki Takahashi	Ms. Elizabeth Gildore	Mr. Masaru Toyota		Mr. Hiroshi Yamada		Mr. Hiroyuki Tagishi		Mr. Eiji Fukumori		Mr. Yasuo Tonooka	
Regular Directors:	Independent Directors:																
Mr. Shinichi Hayashi	Mr. Emiliano Volante																
Mr. Yoshiyuki Takahashi	Ms. Elizabeth Gildore																
Mr. Masaru Toyota																	
Mr. Hiroshi Yamada																	
Mr. Hiroyuki Tagishi																	
Mr. Eiji Fukumori																	
Mr. Yasuo Tonooka																	
04/10/2018	Appointment of Mr. Michael Adrian Borja, ISM Manager, as PMPC's Data Privacy Officer (DPO)																
04/11/2018	Cash dividend declaration equivalent to 37.17% of capital or Php0.3717 per share in favor of all stockholders of record as of April 25, 2018 payable on May 11, 2018																
04/17/2018	Designation of Mr. Marlon Molano to sign Client Profile Registration (CPRS) application to PhilExport																
05/16/2018	Designation of Mr. Marlon Molano to sign application with Optical Media Board (OMB)																

Copies of the Minutes of the Meetings may be examined by all stockholders on record as of Record Date at the office of the Corporate Secretary.

The Board of Directors recommends that the stockholders Approve, Confirm and Ratify all acts proceedings and resolutions of the Board of Directors since the last annual stockholders' meeting to the present.

c) **Election of Directors** - The Regular and Independent members of the Board of Directors are elected at the Annual Stockholders' Meeting to hold office until the next stockholders' meeting and until their respective successors have been elected and qualified.

19. Voting Procedures

In the election of directors, the nine (9) nominees with the greatest number of votes will be elected directors.

Except in cases where a higher vote is required under the Corporation Code, the approval of any corporate action shall require the majority vote of all stockholders present and proxy in the meeting, if constituting a quorum.

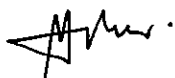
Except in cases where voting by ballot is applicable, voting and counting shall be by viva voce. If by ballot, the counting shall be supervised by the Corporate Secretary and independent auditors of the Company.

UNDERTAKING

THE COMPANY UNDERTAKES TO PROVIDE WITHOUT CHARGE TO EACH PERSON SOLICITED, UPON WRITTEN REQUEST, A COPY OF THE COMPANY'S ANNUAL REPORT ON SEC FORM 17- A. REQUEST SHOULD BE SENT TO: PMPC OFFICE OF THE CORPORATE SECRETARY AT 8TH FLOOR, RAHA SULAYMAN BLDG., 108 BENAVIDEZ ST., LEGASPI VILLAGE, MAKATI CITY.

SIGNATURE

After reasonable inquiry and to the best of my knowledge and behalf, we certify that the information set forth in this report is true, complete and correct. This report is signed in Taytay, Rizal on May 18, 2018.


MARLON M. MOLANO
Finance Assistant Director


YOSHIYUKI TAKAHASHI
Executive Director & Treasurer

OPERATIONAL AND FINANCIAL INFORMATION

Market for Issuer's Common Equity and Related Stockholder Matters

□ MARKET INFORMATION

Common shares outstanding as of April 30, 2018 were:

Class "A"	84,723,432
Class "B"	337,994,588
	422,718,020

The Parent Company's common equity is traded in the Philippine Stock Exchange.

The following table shows the market prices in Philippine pesos of the Parent Company's Class A shares listed in the Philippine Stock Exchange for fiscal years 2017 and 2016 and the first quarter of year 2018:

<u>Period</u>	<u>2017</u>		<u>2016</u>	
	<u>High</u>	<u>Low</u>	<u>High</u>	<u>Low</u>
Jan - Mar	7.50	4.94	5.04	3.90
Apr - Jun	7.55	6.05	5.00	4.04
Jul - Sept	14.90	6.88	5.24	4.23
Oct - Dec	13.90	7.30	5.45	4.23
	<u>2018</u>			
	<u>High</u>	<u>Low</u>		
Jan - Mar	10.00	7.60		
April 30	6.64	6.62		
May 18	7.00	6.68		

□ DIVIDENDS

The payment of dividend, either in the form of cash or stock, will depend upon the Company's earnings, cash flow and financial condition, among other factors. The Company may declare dividends only out of its unrestricted retained earnings. These represent the net accumulated earnings of the Company, with its capital unimpaired, that are not appropriated for any other purpose.

MANAGEMENT'S DISCUSSION AND ANALYSIS OR PLAN OF OPERATION**Management's Discussion and Analysis of Financial Condition and Results of Operations**Top 5 Key Performance Indicators of the Company

Name of Index	Calculation	FY 2017	FY 2016	FY 2015
1. Rate of Sales Increase	$\frac{\text{CY Sales} - \text{LY Sales}}{\text{LY Sales}} \times 100\%$	5.1%	22.8%	21.0%
2. Rate of Profit Increase	$\frac{\text{CY Profit After Tax} - \text{LY Profit After Tax}}{\text{LY Profit After Tax}} \times 100\%$	-50.7%	113.5%	54.4%
3. Rate of Profit on Sales	$\frac{\text{Profit After Tax}}{\text{Total Sales}} \times 100\%$	2.5%	5.4%	3.1%
4. Current Ratio	$\frac{\text{Current Assets}}{\text{Current Liabilities}}$	2.8	2.8	3.3
5. Dividend Ratio to Capital	$\frac{\text{Dividend}}{\text{Average Capital}} \times 100\%$	37.17%	20% (regular) 50% (special)	20%

- (a) Rate of Sales Increase - This measures the sales growth versus the same period last year. Sales increased by 5.1% versus last year. Such was achieved due to improved domestic market.
- (b) Rate of Profit Increase - This measures the increase in profit after tax versus the same period last year. Rate of profit for the year decreased by 50.7% due mainly to increased of cost of sales ratio by 5.6% this year.
- (c) Rate of Profit on Sales - This measures the percentage of profit after tax versus net sales for the period. Rate of profit decreased to 2.5% vs. 5.4% last year due to higher cost of sales ratio by 5.5%.
- (d) Current Ratio - This measures the liquidity of the Company and its ability to pay off current liabilities.
- (e) Dividend Ratio to Capital - This measures the dividend payout ratio versus capital for the period. The Group declared 37.17% and 70% cash dividend for the fiscal year 2017 and 2016, respectively.

INTRODUCTION

Panasonic Manufacturing Philippines Corporation (the Parent Company) was incorporated in the Philippines on May 14, 1963 and is a subsidiary of Panasonic Corporation (PC or the ultimate Parent Company) which is incorporated in Japan on December 15, 1935. The Securities and Exchange Commission (SEC) approved on March 19, 2013 the extension of Parent Company's corporate life for another fifty (50) years or until May 15, 2063. The Parent Company holds 40.0% interest in Precision Electronics Realty Corporation (PERC or the Subsidiary), over which the Parent Company is exposed, or has rights, to variable returns from its involvement with the Subsidiary and has the ability to affect those returns through its power over the Subsidiary.

The Parent Company is a manufacturer, importer and distributor of electronic, electrical, mechanical, electro-mechanical appliances, other types of machinery, parts and components, battery and other related products bearing the "Panasonic" brand. The Subsidiary is in the business of realty brokerage and leases out the land to the Parent Company in which the latter's manufacturing facilities are located.

The following are discussions on the Consolidated Financial Conditions and Results of the Company and its Subsidiary (The Group) based on the Audited Financial Statements as of and for the years ended March 31, 2018, 2017 and 2016.

This discussion summarizes the significant factors affecting the consolidated operating results, financial condition, liquidity and cash flows of the Group for the fiscal year 2017 ended March 31, 20178.

Fiscal Year 2018 vs. 2017

Financial Positions

Material Changes (+/-5% or more) in the financial statements (in thousands)

Accounts	March 31, 2018	March 31, 2017	Difference (%)
Cash and cash equivalent	3,356,080	3,586,650	-6.4%
Receivables	1,190,057	1,021,726	16.5%
Inventories	1,332,521	1,010,964	31.8%
Other current assets	116,207	72,957	59.3%
Investment properties	31,391	48,350	-35.1%
Property & equipment - net	856,076	770,581	11.1%
Other assets	52,046	25,424	104.7%
Accounts payable & accrued expenses	2,137,959	2,040,722	4.8%
Provision for estimated liabilities	329,954	366,597	-10.0%
Stockholders' equity	4,591,100	4,269,857	7.5%

The Group continues to maintain its strong financial position with total assets amounting to P7.059 billion and P6.678 billion as of March 31, 2018 & 2017, respectively while total equity amounted to P4.591 billion and P4.270 billion as of the same period.

Current ratio for the period ending March 31, 2018 recorded at 2.8:1, same as last year. Current assets and liabilities increased by P303 million and P97 million respectively.

The decrease in cash and cash equivalent was mainly due to low profit, increased inventory and the payment of last year's declared dividend amounted to Php295 million.

Accounts receivable increase in amount versus last year was due to the higher export sales in March 2018 versus last year - a difference of Php76 million, collection of which will be the following month.

Lower sales in March 2018 versus forecast attributed to increase in unsold stocks which have been purchased. Also, the higher sales versus last year considered the increase in volume of inventory purchases.

Property, plant and equipment – net increased by P85.5 million (11.1%). Capital expenditures amounted to P245 million during the year as the Group continues to upgrade its factory facilities, machinery and equipment to improve productivity. Total capital goods retirement / disposal amounted to P31 million. The other difference represents depreciation for the year.

Other current assets increased by P43.2 million (59.3%) due to excess of creditable withholding taxes for the period against income tax payable.

Accounts payable and accrued expenses increased by P97.2 million (4.8%) was mainly brought by the increased purchases of inventory and the outstanding payable for the purchase of equipment.

Provision for estimated liabilities was due to payment and/or reversal of reserves or estimated provision on expenses.

Total equity of the Group increased by P321 million (7.5%) caused by current year's total comprehensive income.

Results of Operation

Material Changes (+/-5% or more) in the financial statements (in thousands)

Accounts	FY 2017	FY 2016	Difference (%)
Sales	10,490,076	9,974,277	5.2%
Cost of sales	8,478,203	7,506,888	12.9%
Gross profit	2,011,873	2,467,389	-18.5%
Selling expenses	897,541	1,046,995	-14.3%
General administrative	949,815	888,570	6.9%
Other income – net	152,398	135,386	12.6%
Income before tax	316,915	667,210	-52.5%
Income tax expense	52,883	131,375	-59.7%
Income after tax	264,032	535,835	-50.7%

Consolidated sales for FY 2017 ended March 31, 2018 grew by 5.2% from last year mainly because of the increased demand in consumer appliance products particularly washing machine, refrigerator and split type airconditioner.

The cost of sales increased due to increase in volume. The increase was further aggravated by higher market price of raw materials such as copper, resin and certain chemicals such as urethane. Also, the unfavorable effect of peso depreciation increased our importation cost/cost of sales.

Selling expenses decreased by ₱149.5 million (14.3%) due to decrease in advertising expense, controlled promo activities and lower warranty costs. Also, freight cost slightly decreased by ₱40 million due to more sales concentration in GMA areas versus VisMin sales deliveries.

General administrative expenses increased by ₱61.2 million (6.9%) mainly due to payment for the maintenance of SAP system for one (1) year against half year of last year.

Other income mainly composed of interest income from the bank and Forex gain/loss. The increase mainly pertains to recovery of allowance for credit and impairment losses.

The decrease in net income before tax was attributable to the high cost of our material components and the peso devaluation/forex loss difference. Last year's average Forex was ₱47.92/US dollar, this year was ₱50.8/US dollar.

Income tax expense decreased due to low profit, the Company resulted to being taxable under the Minimum Corporate Income Tax (MCIT) of 2% of adjusted gross profit as against the 30% RCIT.

Net income after tax decreased by 50.7% versus last year mainly due to the low income.

Fiscal Year 2016 vs. 2015

Financial Positions

Material Changes (+/-5% or more) in the financial statements (in thousands)

Accounts	March 31, 2017	March 31, 2016	Difference (%)
Cash and cash equivalent	3,586,650	3,292,423	8.9%
Receivables	1,021,726	993,452	2.8%
Inventories	1,010,964	692,094	46.1%
Other current assets	72,957	32,734	122.9%
Investment properties	48,350	53,579	-9.8%
Property & equipment	770,581	752,800	2.4%
Other assets	25,424	26,360	-3.5%
Accounts payable & accrued expenses	2,040,722	1,510,804	35.1%
Provision for estimated liabilities	366,597	466,229	-21.4%
Stockholders' equity	4,269,857	3,991,496	7.0%

The Group continues to maintain its strong financial position with total assets amounting to ₱6.678 billion and ₱5.987 billion as of March 31, 2017 & 2016, respectively while total equity amounted to ₱4.270 billion and ₱3.991 billion as of the same period.

Current ratio decreased at 2.8:1 as of March 31, 2017 compared to 3.3:1 as of March 31, 2016 due to increase in accounts payable and accrued expenses.

Total current assets increased by P681.6 million (13.6%) due mainly to increase in Cash by P294.2 million (8.9%) and accounts receivable by 28.3 million brought by 22.8% increase in sales mostly domestic sales. In addition, inventory increased by P318.9 million (46.1%) and other current assets by P40.2 million (122.9%).

Property, plant and equipment decreased by P17.8million (net) (2.4%) due to retirement and disposal of phased out & defective assets. Capital expenditures amounted to P172 million during the year as the Group continues to upgrade its factory facilities, machinery and equipment to improve productivity. Total capital goods retirement / disposal amounted to P96.1 million.

Other non-current assets decreased by P3.3 million (12.4%) due to utilization of advances for software depreciation cost for the period and deposits by P1.3 million.

Trade accounts payable increased by P233.3 million due to high volume sales requirement for the last quarter of fiscal year 2016 and first quarter of 2017. Cash dividend payable also increased by P211.4 million due to additional 50% special dividend. Moreover, advances from customers increased by P162.6 million.

Provision for estimated liabilities decreased by P99.6 million (21.4%) due P100 million fund contribution to PMPC's Retirement Plan.

Appropriated retained earnings for plant expansion increased by P235 million for continuous factory development and IT facilities and change of accounting system to SAP.

Results of Operation

Material Changes (+/-5% or more) in the financial statements (in thousands)

Accounts	FY 2016	FY 2015	Difference (%)
Sales	9,974,277	8,124,341	22.8%
Cost of sales	7,506,888	6,320,824	18.8%
Gross profit	2,467,389	1,803,517	36.8%
Selling expenses	1,046,995	756,704	38.4%
General administrative	888,570	826,891	7.5%
Other income - net	135,386	179,772	-24.7%
Income before tax	667,210	399,693	66.9%
Income tax expense	131,376	148,718	-11.7%
Income after tax	535,835	250,975	113.5%

Consolidated sales for FY 2016 ended March 31, 2017 increased by ₱1,850 million (22.8%) This was mainly due to high sales achievement of Consumer products. Local and imported appliances are making good in the market with the Company's inverter models ad sell out activities.

With good sales result, Cost of sales and gross profit increased by 18.8% and 36.8% respectively versus last year.

Selling expenses increased by ₱290 million (38.4%) due to increase in freight cost by ₱106.8 million and advertising by ₱112 million. Sales promotion and warranty cost also increased by ₱95.7 million and ₱11.9 million respectively.

General administrative expenses increased ₱61.7 million (7.5%) mainly due to increase in technical assistance and brand license fee by ₱32.7 million and ₱22.5 million respectively due to increase in sales amount for the period.

Other income - net decreased by ₱44.4 million (24.7%) against 2016 mainly due to recovery of allowance for credit and impairment losses by ₱53.7 million last year. On the other hand, bank interest earned from time deposits increased by ₱19.9 million.

Net income before tax increased by ₱267.5 million (66.9%) due mainly to 22.8% increase in sales achievement versus last year.

Income tax expense decreased by ₱17.3 million (11.7%) due to decrease in temporary differences for the period.

Fiscal Year 2015 vs. 2014

Financial Positions

Material Changes (+/-5% or more) in the financial statements (in thousands)

Accounts	March 31, 2016	March 31, 2015	Difference (%)
Cash and cash equivalent	3,292,423	2,822,927	16.6%
Receivables	993,452	811,799	22.4%
Inventories	692,094	714,234	-3.1%
Other current assets	32,734	60,237	-45.7%
Property & equipment	752,800	811,335	-7.2%
Deferred tax assets	140,974	149,948	-6.0%
Other assets	26,360	27,997	-5.8%
Accounts payable & accrued expenses	1,510,804	1,200,504	25.8%
Provision for estimated liabilities	278,731	159,176	75.1%
Retirement liability	187,498	281,603	-33.4%
Stockholders' equity	3,991,497	3,804,128	4.9%

The Group continues to maintain its strong financial position with total assets amounting to ₱5.987 billion and ₱5.455 billion as of March 31, 2016 & 2015, respectively while total equity amounted to ₱3.991 billion and ₱3.804 billion as of the same period.

Current ratio decreased at 3.3:1 as of March 31, 2016 compared to 3.7:1 as of March 31, 2015 due to increase in accounts payable and accrues expenses.

Total current assets increased by P601.5 million (13.6%) due mainly to increase in Cash by P470.0 million (16.6%) and accounts receivable by P181.7 million brought by 21% increased in sales. On the other hand, other current assets decreased by P27.5 million (45.7%) due to reduction of allowance for impairment losses.

Property, plant and equipment decreased by P58.5 million (net) (7.2%) due to retirement and disposal of phased out & defective assets. Capital expenditures amounted to P91.8 million during the year as the Group continues to upgrade its factory facilities, machinery and equipment to improve productivity.

Deferred tax assets increased by P9.0 million (6.0%) due to decrease in retirement liability of the Company as per actuarial valuation computation.

Other non-current assets decreased by P1.6 million (5.8%) due to utilization of advances for software depreciation cost for the period.

Accounts payable and accrued expenses increased by P310.3 million (25.8%) mainly due to high volume sales requirement for the last quarter of fiscal year 2015.

Provision for estimated liabilities increased by P119.6 million (75.1%) due to warranty expense. Finance lease liability decrease due to yearly depreciation cost.

Retirement liability decreased by P94.1 million due to fund contribution amounting to P100.0 million for the period. Income tax liability and technical assistance fee increased due to increase in sales achievement.

Appropriated retained earnings for plant expansion increased by P175.0 million for continuous factory development and IT facilities and change of accounting system to SAP.

Results of Operation

Material Changes (+/-5% or more) in the financial statements (in thousands)

Accounts	FY 2015	FY 2014	Difference (%)
Sales	8,124,341	6,713,425	21.0%
Cost of sales	6,320,824	5,271,770	19.9%
Gross profit	1,803,517	1,441,655	25.1%
Selling expenses	756,704	720,634	5.0%
General administrative	826,891	621,027	33.2%
Other income - net	179,772	116,954	53.7%
Income before tax	399,693	216,948	84.2%
Income tax expense	148,718	54,373	173.5%
Income after tax	250,975	162,576	54.4%

Consolidated sales for FY 2015 ended March 31, 2016 increased by ₱1,411 million (21.0%) This was mainly due to high sales achievement of Consumer products. Local and imported appliances are making good in the market with the Company's inverter models and sell out activities. With good sales result, Cost of sales and gross profit increased by 19.9% and 25.1% respectively versus last year.

Selling expenses increased by ₱36.1 million (5.0%) due to increase in freight cost by ₱57.4 million and advertising by ₱49.1 million. On the other hand, sales promotion cost decreased by ₱87.3 million.

General administrative expenses increased ₱205.9 million (33.2%) mainly due to increase in provision for other estimated liabilities amounting to ₱97.9 million for inventory write-down due to increase in slow moving products at the end of this year. In addition, technical assistance and brand license fee by ₱21.2 million and ₱7.2 million respectively. Salaries and wages also increased by ₱38.6 million.

Other income - net increased by ₱62.8 million against 2015 mainly due to recovery of allowance for credit and impairment losses by ₱53.7 million. In addition, bank interest earned from time deposits also increased by ₱9.4 million.

Net income before tax and income tax increased by ₱182.8 million (84.2%) and ₱94.4 million (173.5%) respectively mainly due to 21.0% increase in sales achievement.

▪ **Known Trends**

There are no known events, trends, and demands, commitments or uncertainties that might affect the Company's liquidity or cash flows within the next twelve (12) months.

There are no trends, events or uncertainties known to management that are reasonably expected to have material favorable or unfavorable impact on the net income or revenues from continuing operations of the Company.

▪ **Events that will trigger direct or contingent financial obligation**

In the normal course of business, the Group has various commitments and contingent liabilities that are not presented in the accompanying financial statements.

The management believes that these actions are without merit or that the ultimate liability, if any, resulting from these cases will not adversely affect the financial position or results of operation of the Parent Company.

The Group does not anticipate material losses as a result of these commitments and contingent liabilities.

▪ **Material off-balance transactions, arrangements or obligations**

There were no material off-balance transactions, arrangement or obligations that had a material effect on the Company's financial conditions or result of operations.

▪ **Capital expenditures**

The Parent Company has commitments for capital expenditures. Among these are investments on IT-related projects, relocation and renovation of branch premises, acquisition and repairs of furniture, fixtures and equipment needed to bring the Company at par with competitors.

▪ **Significant Elements of Income or Loss**

Significant elements of income or loss will come from continuing operations.

- **Seasonal Aspects**

There was no seasonal aspect that had a material effect on the Company's financial conditions or result or operations.

RETAINED EARNINGS

Retained Earnings in excess of 100% of paid-in capital will be declared as dividends and/or appropriated for plant expansion and modernization and upgrading of factory facilities and equipment in the future.

The appropriated retained earnings pertain to the appropriation for plant expansion and modernization and upgrade of factory facilities and equipment of the Parent Company and for purchase of industrial land for future business expansion of PERC.

CORPORATE GOVERNANCE

Financial Reporting 2018

The corporate governance practices of Panasonic Manufacturing Philippines Corp. (PMPC) has remarkably improve from its inception in the past. PMPC is committed to adhere itself with the global best practice of corporate governance and full and fair disclosure to provide and deliver sustained growth and profitability for its shareholders and stakeholders. PMPC, being a public corporation and, complies with the corporate governance requirements of Security and Exchange Commission (SEC) and Philippine Stocks Exchange (PSE) specifically, the SEC's Revised Code of Corporate Governance, and the PSE Corporate Governance Guidelines.

PMPC's current internal governance framework embodies all the principles needed to ensure that the company's businesses are managed and supervised in a manner consistent with good corporate governance, including the necessary checks and balances. Currently, the focus of the company is to benchmark its corporate governance practices consistent with the ASEAN Corporate Governance practices. PMPC will continue to strive to achieve beyond mere compliance and promote sound ethical corporate culture which is guided by principles of accountability, integrity, fairness, legal and transparent behavior.

Board Governance

The Corporate Governance structure of the Board prescribes the authority and responsibilities. It is the company's highest governance body which ensures there is an effective governance framework and system in place. It is also responsible for the stewardship of the company, which means that it oversees the day-to-day management delegated to the President and the other officers of the company. The Board as well as in their individual capacity, foster the long-term success of the company, and to sustain its competitiveness and profitability in a manner consistent with its corporate objectives and the best interest of its stockholders.

PMPC Board is a combination of executive and non-executive that are possessed with qualifications and stature that enable them to effectively participate in the deliberations of the Board. It is composed of qualified and competent individuals that provide complementary skills from their respective areas of expertise in the exercise of their fiduciary responsibilities. The Board has two independent directors who were selected by Nomination Committee on the basis of independence criteria as set forth under the SEC's revised Securities Regulation Code and implementing rules and regulation, PMPC By-laws and Code of Governance Manual.

Board of Director, Board Committee and relevant senior management evaluations, in accordance with the Code of Corporate Governance self-assessment, have been undertaken with respect to the FY 2017 reporting period. It was put in place by the Board since 2009 and has since been consistently implemented. The corporate governance self-assessment is annually conducted to measure performance and benchmark its compliance with the best Corporate Governance practices in the industry. The actions agreed upon by the Board in response to the performance review were documented and the completion of these items was monitored by the Board. In accordance with SEC's implementing rules and regulations, PMPC directors have attended at least one corporate governance seminar conducted by accredited agency. Our directors keep abreast with the latest developments relevant with their duties and responsibilities to ensure good corporate governance practices.

Board Diversity

PMPC recognizes and embraces the benefits of having a diverse Board, and sees increasing diversity at Board level as an essential element in maintaining a competitive advantage. A truly diverse Board will include and make good use of differences in the skills, regional and industry experience, background, race, gender and other distinctions between Directors. These differences are considered in determining the optimum composition of the Board and balanced appropriately. All Board appointments are made on merit, in the context of the skills, experience, independence and knowledge which the Board as a whole requires to be effective. PMPC implemented the Board Diversity policy in 2015.

Board Committees

Our Board of Directors is the highest governance body of the company. It provides direction and delegates the conduct of business to the company's management and operating levels under the leadership of the President. PMPC has standing committees to support the Board. The Audit Committee, Corporate Governance Committee, Risk Management Committee, Nomination Committee and Compensation Committee have their respective charters approved by the Board. Charters delineate the objectives of the committees, define its functions, composition and procedures. These charters were prepared and benchmarked consistent with SEC's Corporate Governance. Every PMPC committee has at least one independent director. The Board convenes regular meeting on a monthly basis and special meetings may be called for as needed.

Audit Committee

The purpose and authority of the Audit Committee is to assist the Board in fulfilling its responsibilities for general oversight of: (1) PMPC's financial reporting processes and the audit of financial statements, (2) PMPC's compliance with legal and regulatory requirements, (3) the external auditors' qualifications and independence, (4) the performance of PMPC's internal audit function and external auditors, and (5) risk assessment and risk management. The Audit Committee is composed of two independent directors and one executive director. The Chairman of Audit Committee is an independent director and a Certified Public Accountant (CPA).

As for Internal Audit function, the Audit Committee reviewed and approved the Internal Audit performance report in 2016, internal audit plan for 2015, and the revised internal audit charter. The Internal Audit periodically reports on the status of relevant auditable areas and recommendations which includes the current status of internal control over financial reporting. The quarterly Audit Committee meetings were conducted to report significant audit issues and accomplishments of the Internal Audit. The Audit Committee through its Internal Audit reviewed the audited consolidated financial statements in accordance with Philippine Financial Reporting Standard (PFRS) and Philippine Accounting Standards (PAS) for Board approval. The Internal Audit reports functionally to the Audit Committee Chairman.

Corporate Governance Committee

The Corporate Governance Committee is appointed by the Board of Directors to assist the Board in fulfilling this responsibility with respect to four (4) fundamental issues: (i) overseeing the development and the regular assessment of the Corporation's approach to corporate governance issues, (ii) ensuring that such approach supports the effective functioning of the Corporation with a view to the best interests of the Corporation's shareholders and effective communication between the Board of Directors and management of the Corporation, (iii) overseeing the process, structure and effective system of accountability by management to the Board of Directors and by the Board to the shareholders, in accordance with applicable laws, regulations and industry standards for good governance practices, and (iv) carrying out the functions and responsibilities of a nomination committee to recommend to the Board of Directors candidates for election or appointment to the Board of Directors. The Corporate Governance Committee is composed of three members, one of whom is an independent director.

Risk Management Committee

The Risk Management Oversight Committee monitors the risk environment for PMPC and provides direction for the activities to mitigate, to an acceptable level, the risks that may adversely affect company's ability to achieve its goals. The committee facilitates continuous improvement of the company's capabilities around managing its priority risks. In addition, the committee supports the Audit Committee's efforts to monitor and evaluate, as mandated by the SEC's Code of Corporate Governance, the risk management processes of the company. The Risk Management Committee is composed of three members, one of whom is an independent director.

Compensation Committee

The purpose and authority of the Compensation Committee is to establish policies with respect to the compensation of the Company's officers including, (1) evaluation and approval of the officer's compensation plan, and (2) preparation of annual report on executive compensation for inclusion in the Company's proxy statement. The Compensation Committee is composed of three members, one of whom is an independent director.

Nomination Committee

The purpose and authority of the Nomination Committee is to ensure that the Board of Directors is made up of individuals of proven integrity and competence, and that each possess the ability and resolve to effectively oversee the company. It also reviews and evaluates the qualifications of all persons nominated to positions in PMPC which require approval of the Board. The Nomination Committee is composed of three members, one of whom is an Independent director.

Risk Management

PMPC recognizes risks are associated with achieving value-based objectives. Managing these risks forms an essential part of PMPC's business. The aim of risk management within PMPC is to provide reasonable assurance that it understand the risks associated with achieving its business objectives and that it responds appropriately to these risks at all levels within the organization. This is achieved by ensuring that at all times:

- Risks are properly identified, assessed, managed and reported;
- Risk ownership is taken and communicated;
- Resources are effectively and efficiently allocated to manage risks;
- Risks that could significantly affect our employees, the company, our suppliers or our clients are suitably managed;
- The company is compliant with regulatory and legal requirements.

Related Party Transaction

PMPC in the normal course of business transacts with related parties, particularly, its affiliates as defined in the company's policy on related party transaction. The company is exercising extensive effort to ensure that all significant related party transactions with related parties are done at arm's length. The transaction with related parties involve the supply of raw materials, service and management consulting. Significant related party transaction is prospectively reviewed by the Board Audit Committee or by management committee, depending on materiality prior to implementation. PMPC discloses significant related party relationships and transactions in PMPC's financial statements based on Philippine Accounting Standards (PAS) No. 24 requirements.

Internal Audit

Our Internal Audit unit is an independent body that evaluates the effectiveness of the company's internal controls, governance processes, and risk management. It ensures that operating and business units adhere to internal processes and procedures and to regulatory and legal requirements. Internal Audit reports directly to the Board through its Audit Committee. Its audit activities conform to the International Standards for the Professional Practice of Internal Auditing.

Code of Business Conduct and Ethics

Our business environment is constantly changing. We can count on changes in our products, our people, our customers, and our suppliers. What will not change is our commitment to our company values. Our basic business philosophy helps us determine our objectives, our approach to business activities, and the general direction of our company. It serves as a compass, helping us set and maintain the right direction for our business. It is timeless and remains valid regardless of where our business takes us. Our values are the foundation for sustaining our business environment within the Company. Among them, include:

- Contribution to society
- Fairness & honesty
- Cooperation & team spirit
- Untiring effort for improvement
- Courtesy and humility
- Adaptability
- Gratitude

These values define who we are as a company – to each other, to our customers, to our suppliers and to our shareholders. They define what we stand for, and they are guiding principles for behavior.

Internal policies such as conflict of interest policy, insider trading policy, whistleblower policy and related party transaction lend guidance, provide support and lay the proper context in PMPC's adherence to Code of Business Conduct and Ethics.

Conflict of Interest. It is PMPC's policy that all employees avoid any activity that is or has the appearance of being hostile, adverse or competitive with the company, or that interferes with the proper performance of duties, responsibilities or loyalty to the company. PMPC has in place conflict of interest policy that elevate the interest of the company above that of the personal interest of directors, officers, and employees. The policy covers specific conflict of interest situations and it also support that directors, officers and employees do not tolerate corruption or any form of bribery nor provide or accept improper inducement in the course of any business dealing.

Insider Trading. It is the policy of the Company to oppose the unauthorized disclosure of any nonpublic information acquired in the work-place and the misuse of Material Nonpublic Information in securities trading. The company prohibits director, officer, or employee of, or consultant or contractor to, the Company, and no member of the immediate family or household of any such person, shall engage in any transaction involving a purchase or sale of Company's securities, including any offer to purchase or offer to sell, during any period commencing with the date that he or she possesses Material Nonpublic Information concerning the Company, and ending at the close of business on the second Trading Day following the date of public disclosure of that information, or at such time as such nonpublic information is no longer material.

Whistleblower. PMPC has whistleblower policy in place, another important mechanism for preventing the incident of fraud, bribery and misconduct. All stakeholders which include the board, officers, and employees, as well as customers, and suppliers can report any violation of conduct of business conduct, policies, procedures and applicable laws and regulations.

A whistleblower can raise their concerns of violations of the code of business conduct and ethical guidelines, or other illegal or unethical conduct, without fear that they will be disciplined or terminated. The company does not permit retaliation of any kind against an employee for reporting information in good faith. The whistleblower may approach the internal audit or any officers of the company who are designated contact person for the purpose of whistleblowing.

Investor Relation

PMPC strives to maintain its corporate credibility and instill investor confidence in the Company by practicing a structured approach to the communication of material information. It assists in achieving a fair market value for PMPC's securities - a benefit to both shareholders and the Company. PMPC will make every effort to ensure that all material information concerning the Company is made as freely and widely available as possible. PMPC encourages an exchange of opinion between itself and its principal stakeholders, and will organize its communications to facilitate that dialogue.

Measure to fully comply with Corporate Governance

In 2017, PMPC substantially complied with its Manual on Corporate Governance, the provisions of the Code of Corporate Governance of the Securities and Exchange Commission (SEC) and the Corporate Governance Guidelines Disclosure Template of the Philippine Stock Exchange (PSE). As a mechanism to comply with Corporate Governance, the company has a Corporate Governance Committee, which comprises the company's President, Compliance Officer, Audit Committee, Internal Audit, and Risk Management Committee. The Corporate Governance Committee has taken various initiatives to comply with the ASEAN Corporate Governance practices.

PMPC's Corporate Governance is exercised by a duly appointed Compliance Officer who is responsible for monitoring compliance with the provisions and requirements of corporate governance law, rules and regulations, reporting violations and recommending the imposition of disciplinary actions, and adopting measures to prevent repetition of violations. He

also ensures that corporate governance education and communication program, promotes the development of knowledge, skills, attitudes, and culture that would enhance observance of corporate governance policies.

No Material Deviation

The Company has established Internal Control procedures and mechanism to ensure compliance with the Code of Corporate Governance and to avert any possible deviation thereof. PMPC shall continue to monitor, adopt and evolve in conjunction with corporate governance developments. There have been no material deviations noted by the compliance officer for the fiscal year 2017.

Plans to improve Corporate Governance

Areas for improvement noted during the preparation of SEC and PSE corporate governance reports and the result of Corporate Governance audit conducted by the Company's Internal Audit Department will be addressed with positive action.

The Corporate Governance Committee shall principally and periodically review the provisions and enforcement of the company's Manual on Corporate Governance. The said manual is subject to annual review and amendment to continuously improve the company's corporate governance practices by assessing their effectiveness and comparing them with evolving best practices, standards identified by leading governance authorities and the company's changing circumstances and needs. Specifically, PMPC plans to fully comply with the ASEAN Corporate Governance practices to reflect global principles and internationally recognized good practices in corporate governance applicable to public listed corporations.