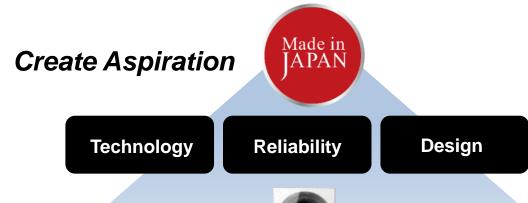


Product Concept

Product Concept

Marketing Strategy





Cuble











































Product Concept

Top Load Product Concept



JAPAN TECHNOLOGY

Superior Technology

Superior washing performance & energy saving

StainMaster ActiveFoam



JAPAN QUALITY

Reliability & Durability

Proven durability tested under the severest conditions



JAPAN DESIGN

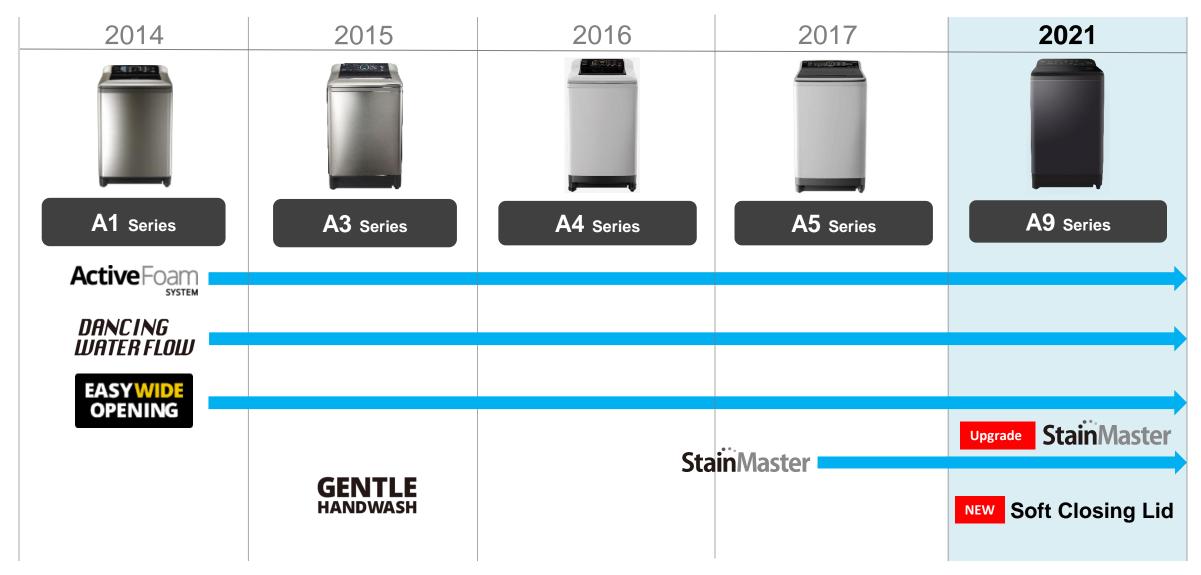
Ergonomic Design

Easy to use, load & unload the laundry





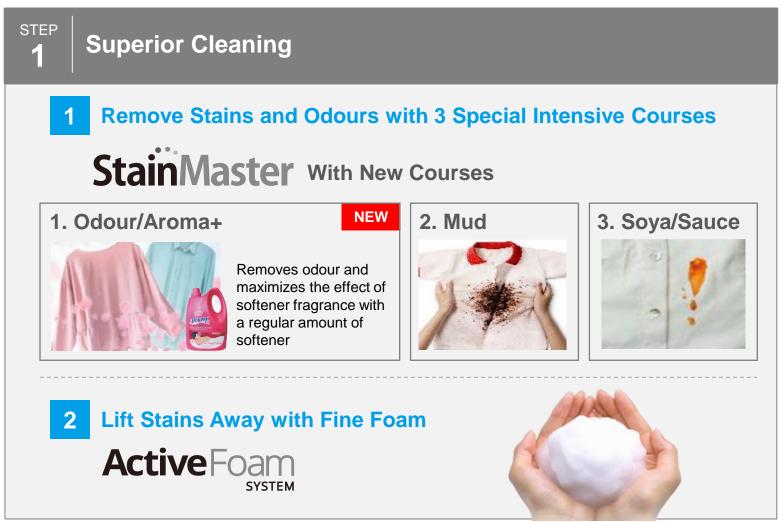
Evolution of Top Loading Non-Inverter A Series



-

Product Concept

Top Load Non-Inverter A9 Series: Sales Approach





What's New

Availability: November'21 onwards

	A4 Series	NEW A9 Series		
		Black Silver		
Washing Performance	Active Foam system			
		StainMaster NEW Odour/Aroma+, Soya/Sauce, Mud		
User-friendly & Design	EASYWIDE 335cm	Upgrade EASYWIDE 360cm		
	2-Piece Framed Glass Lid	1-Piece Frameless Glass Lid		
	Foldable Lid	Soft Closing Lid		
	-	NEW New Detergent Case		

New Product Introduction

Product Information

Key Features

Availability: November'21 onwards



Model No.	Capacity	W (mm)	D (mm)	H (mm)	Body Colour	Control Panel Display
NA-F100A9	10kg	554	617	1043	Black Silver	Amber LED with Indirect Button

^{*}Dimensions is without hose (mm)

Intensive Stain Removal with Fine Foam and Strong Water Flow

Superior Washing and Intensive Stain Removal

- Special courses remove multiple stains (Loads of up to 4 kg)
- **Stain**Master
- NEW The Odour/Aroma+ removes odour and enhances softener fragrance (Loads of up to 6 kg)
- **Active**Foam

Fine foam for extra clean results

Effortless Daily Use

- Wide inlet to easily load/unload even big loads
- Easily reach the tub bottom
- · Easily read and operate the back control panel



Other Convenience

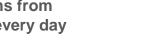
SAZANAMI Drum/Tub Hygiene Course /Soft Closing Lid

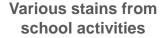
Target Customer

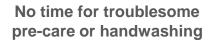


Necessary for Working Parents with Growing Kids

Muddy uniforms from sports practice every day





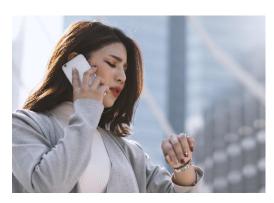


Less time to spent with kids on busy days









Powerful Washing for Super Clean Result

Intensive Stain Removal Without Any Effort

Product Information

Communication Concept









Worry-free Playtime, **Hassle-free Washing**

Make outdoor playtime for your kids be filled with carefree fun while the new Panasonic Top Load Washing Machine makes your laundry time, hassle-free.

With the powerful washing performance and stain expert technologies, various types of intensive stains can be removed effortlessly.

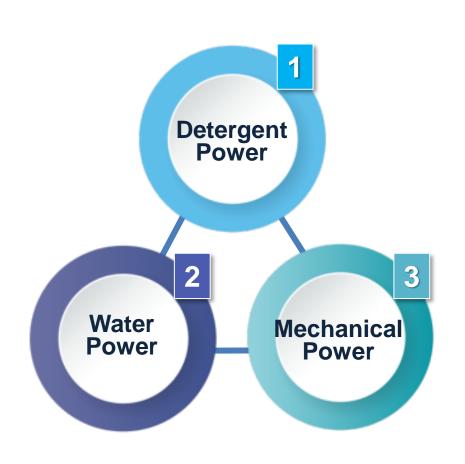
Superior Cleaning Performance



Product Information

Key Factors of Superior Washing Performance

Panasonic has enhanced 3 forces for powerful washing!



Detergent Power

ActiveFoam System

Detergent transforms into fine foam before washing starts to maximise detergent power and thoroughly remove dirt.

ActiveFoam

Water Power

StainMaster

Intensive washing courses automatically remove odours, mud and soya/sauce stains.

Mechanical Power

Active Wave Pulsator

Powerful water flow created by 8 wings thoroughly rubs clothes together to clean them.

StainMaster



StainMaster

Remove Multiple Stains and Odours

Easily save time on pre-care and handwashing, no matter the type of stain and where it came from. StainMaster easily breaks down a variety of stains on fabrics with a scrub wash effect and removes odours with special soaking and agitating patterns





How the Scrub Wash Effect is Created



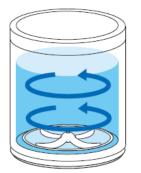
Powerful vertical water flow creates a scrub wash effect.



Ordinary Pulsator

Generates water flow with several wings.

Principle of regular water flow



The pulsator's wings push the water to create water flow.

Washing with horizontal water flow



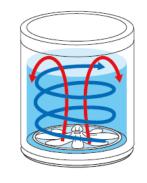
Clothes are agitated by centrifugal force and washed with less scrubbing effect.



Active Wave Pulsator

Increasing the number of wings to 8 increases the area that agitates water. Now there's even more power to generate water flow.

Principle of vertical water flow generation









Reversed rotation reverses water flow direction.



Two water flows collide with each other to generate a powerful vertical water flow.

Scrub wash effect



Clothes are repeatedly moved up and down to create a powerful scrubbing effect.



Powerful Scrub Wash

Active Wave Pulsator with 8 wings creates powerful vertical water flow to repeatedly move clothes up and down for a scrub wash effect that removes stubborn stains.

NEW Odour/Aroma+ Course

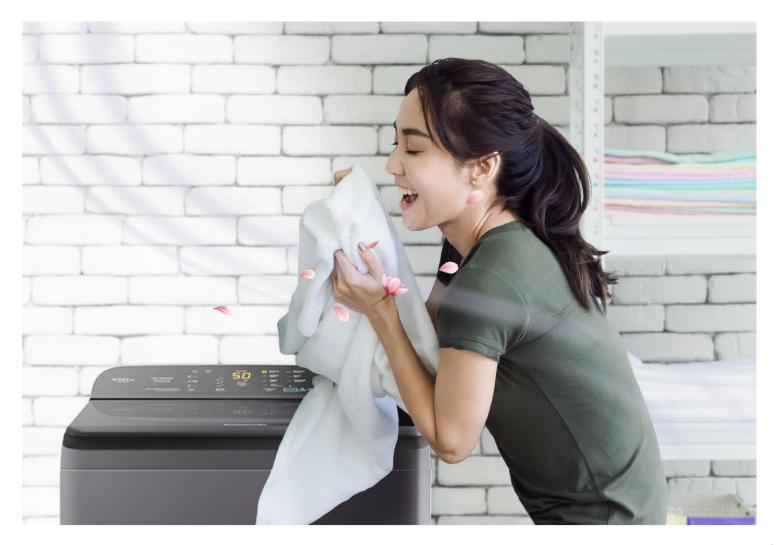


StainMaster

Make Your Laundry Smell Good All-day

Stay fresh after a long day of work with the new Odour/Aroma+ course. The unique soaking and agitating patterns enhance fragrance up to 74%* with a regular dosage of softener while removing up to 40%* of odours.

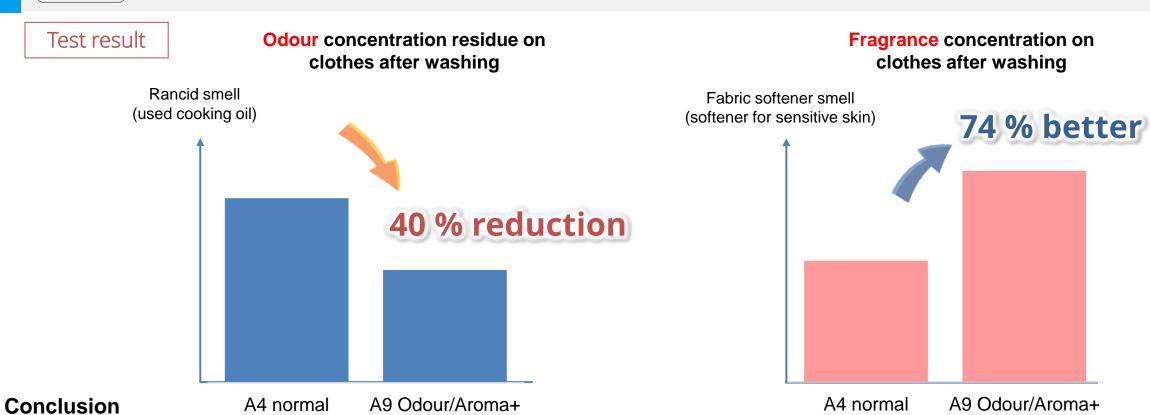
*Odour removal and enhanced fragrance efficiency was certified by Vietnam Association of natural products sciences following Test report dated 02/Jun/2021 and Standard: TCVN 12389:2018, TCVN 12387:2018



Product Information

"Odour/Aroma+" Course Effect





The smell of rancid oil (unpleasant odour):

Unpleasant odour on fabrics washed by A9 machine are reduced by 40%* compared with A4 washing machines.

Fabric softener smell:

Synthetic scents (main smell of softener):

Fabrics washed by the A9 washing machine retain a 74% *stronger fragrance than the A4 washing machine. The fragrance also stays good all-day.

*Odour removal and enhanced fragrance efficiency was certified by Vietnam Association of natural products sciences following Test report dated 02/Jun/2021 and Standard: TCVN 12389:2018, TCVN 12387:2018

StainMaster Courses



Three courses that are effective for a variety of stains and clothes









StainMaster Course Sequence



Activates Odour/Aroma+ softener **75**min Soaking/agitation enhances softener 2nd 1st Soak Agitation NEW fragrance and removes Wash Spin Rinse Rinse **Process** sweat odour Mud **70**min Mud attached to clothes is washed off 1st 2nd Spin Wash by rubbing clothes Rinse Rinse together. Soya/Sauce **100**min Washed off by rubbing clothes after Pre-Main 1st 2nd Spin Soak soaking in detergent Wash Wash Rinse Rinse solution.

^{*}StainMaster courses (Mud and Soya/Sauce) can be used for loads of up to 4kg.

^{*}StainMaster course (Odour/Aroma+) can be used for loads of up to 6kg.







Lifts Stains Away with Fine Foam

The ActiveFoam System creates fine, high-density foam before the washing cycle starts. Fine foam lifts, separates and removes stubborn dirt from deep in fibres.

The level of foaming depends on conditions such as load size, degree of soiling, detergent type, and water pressure. However, there is no change in washing performance.
*Image is for illustrative purposes only.

3 Separates Dirt

Foam Boosts Surfactant Effectiveness



The higher the concentration of foam, the better the washing performance

The power to remove stains comes from changing detergent into foam. The finer the rich foam the stronger the cleaning power. The Active Foam system provides extra clean result by generating fine foam before washing starts to maximise the power of detergent.



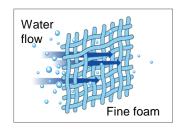
1. Clean Result

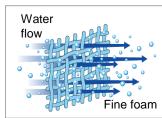
Rich foam maximises surfactant performance for powerful washing



2. Fast Penetration

Fine and dense foam penetrates clothes more easily to quickly remove dirt





3. Less Undissolved Detergent

Detergent is turned into foam before washing, so less undissolved detergent is attached on clothes



^{*}The level of foaming depends on conditions such as load size, degree of soiling, detergent type and water hardness. *The images are for illustrative purposes only.

Product Information

Quick Fine Foam Generation for Fast & Clean Washing

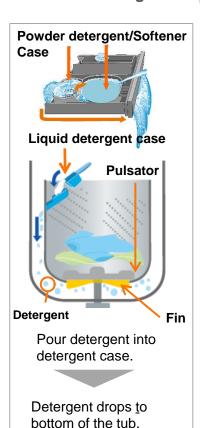




The level of foaming depends on conditions such as load size, degree of soiling, detergent type and water hardness. However, a satisfactory level of washing performance is maintained.

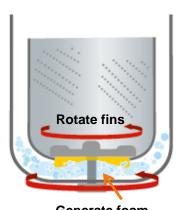
Start

Pour in detergent



Step 1

Foam generation



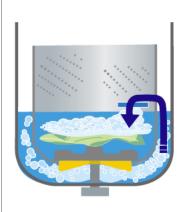
Generate foam

Fins on the underside of the pulsator rotate and dissolve detergent in water at the bottom of the tub.

Fine, creamy, highly concentrated foam is generated.

Step 2

Foam penetration



A waterfall of foam cascades down rapidly onto clothes.

Fine foam penetrates into clothes quickly and wraps around dirt.

Step 3

Foam regeneration & circulation





Dual water flow pour from 2 outlets repeatedly regenerate foam, helping it to penetrate deeply into

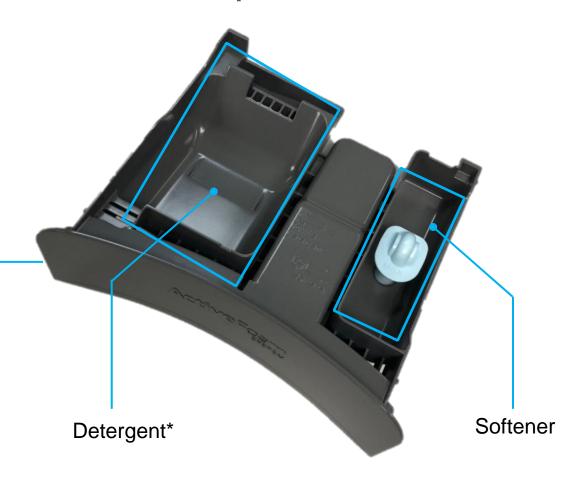
clothes.

NEW Detergent and Softener case



Separate detergent and softener case for better performance





*Liquid detergent is recommended to put in sub-detergent case inside tub 30

User Friendly/Design



Soft Closing Lid SAZANAMI Drum Product Information

Easy Wide Opening









Effortless daily washing, even for big loads

An ergonomic design moves the control panel on the Panasonic Easy Wide Opening washing machine to the back. This provides a wide inlet that satisfies the need for easier use. Load/unload even big items with almost no effort to make laundry every day less of a chore.

*The photo shows the NA-F100A9 model. *The appearance of other products may vary.

Easy Wide Opening Benefits



Wider Tub Opening

1. Easy to load/unload

The wide opening makes it easy to load/unload even big items.



Lower Front Height

2. Easy to reach

The control panel has been moved to the rear, so the height of the machine front is lower, making it easier to use even for shorter people.



*The photo shows the NA-F100A9 model.

Rear Control Panel

3. Easy to read & operate

Control panel is at the rear so buttons are easy to read and operate without looking down and straining the neck.



*Photo shows the FD series W640 mm model.

^{*}Product appearance may vary. *Images are for illustrative purposes only.

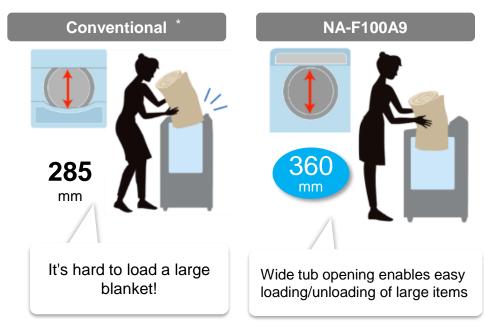


1. Easy to Load/Unload – Wider Tub Opening



Less Burden, Even with Large Loads

The lower tub height and wide tub opening make it easy to load/unload large items for more comfortable daily washing.



^{*}Comparison made with Panasonic front control panel model (NA-F90S7)



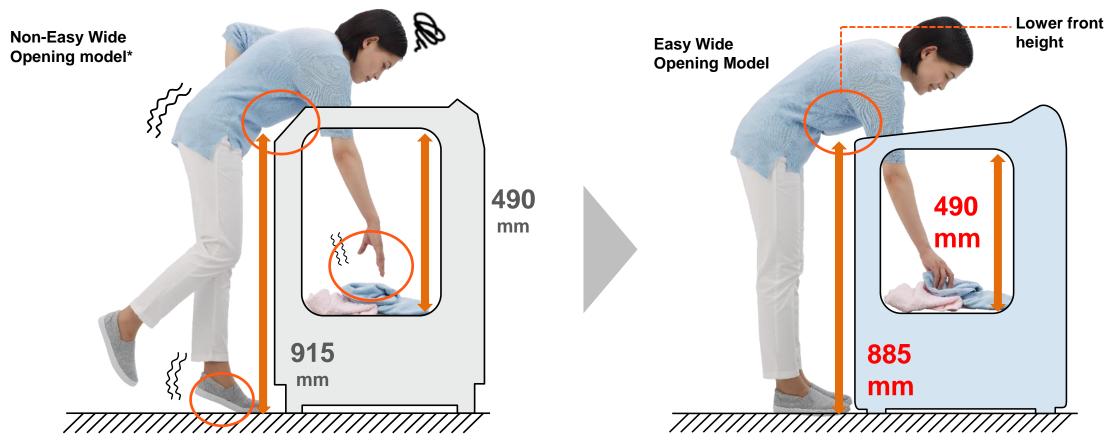
*Photo shows the NA-F100A9 model. *Product appearance may vary

2. Easy to Reach – Lower Front Height



Reach the Bottom without Strain

There are no operation buttons at the front, so loading/unloading is smooth. It's easy to reach the bottom of the tub and take out washed items with minimum strain on arms or back.



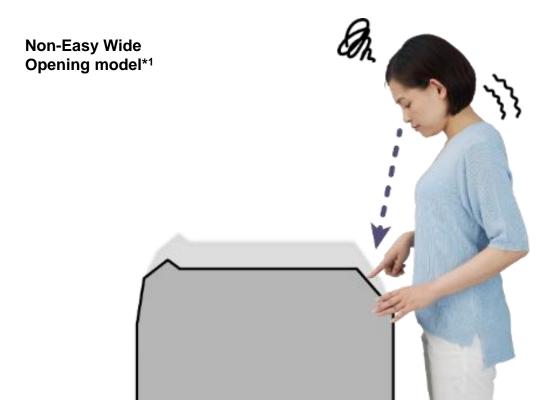
*Comparison made with Panasonic front control panel model (NA-F90S7)

3. Easy to Read/Operate – Rear Control Panel



Rear Control Panel Assures Easy Operation

Based on an ergonomic design, the control panel is positioned at the rear. It minimises the burden on the neck and is extremely easy and more comfortable to use even in large capacity models.





*Photo shows the FD series W640 mm model. *Product appearance may vary.

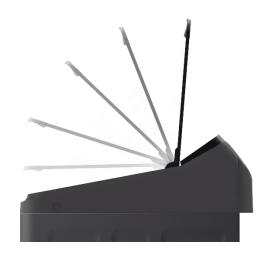
Product Information

Soft Closing Lid

Soft Closing Lid

The lid slowly and quietly closes on its own.*

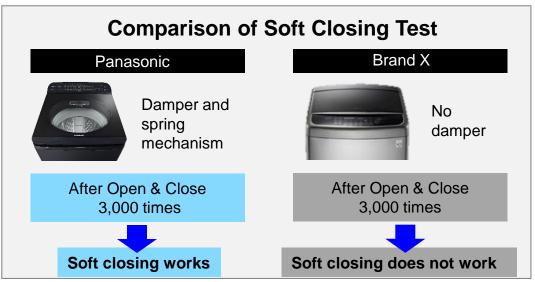
*Even though this design has a soft closing feature, if the lid is opened partway and then let go, it may accidentally hurt your fingers.



Single Pane Tempered Glass Lid

The sleek frameless lid employs strong, durable glass capable of bearing up to a 60 kg load.





Lid Durability Test

Transparent glass lid enables easy checking of the inside of washing machine even during washing.



38

*Even though this design has a soft closing feature, if the lid is opened partway and then let go, it may accidentally hurt your fingers. *Photo shows the NA-F100A9 model. *Product appearance may vary.

Asia Top Loading Model Panasonic

Product Information

SAZANAMI Drum

Less damage to clothes while keeping high spin performance

SAZANAMI (Ripple pattern) Drum



Gentle Washing with Sazanami Drum

The Panasonic Dimple Drum design with smaller and fewer holes prevents clothes from being caught and is extra gentle on fabrics.

The drum interior has dimple-shaped water spouts ideal for removing dirt.

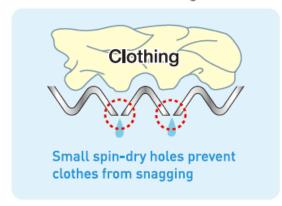
These rounded edges not only allow for smaller holes and less bumps but also prevent snagging.

The unique geometry even offers high spin-drying performance.

Conventional



Curbs stress on clothing, with a kinder, more streamlined spin cycle





Basic Information

Design of Control Panel

Washing Programmes

Main Specification Chart

Comparison Chart

Design of Control Panel

NA-F100A9 (English language)



Product Information

Washing Programmes





Standard programme, with Less Tangle function.





Speedy

Quick wash for lightly soiled items. Ideal when you have little time.





Delicate

With gentle water flow and reduced spin speed, softly washes delicate laundry.





Water Save

With shower rinse instead of soak rinse, reduces water consumption.





Blanket

Operation with stronger water flow, more washing time and spinning time for big items such as a blanket.





Tub Hygiene

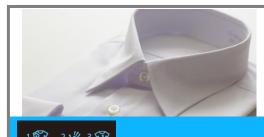
For tub maintenance. If you put bleach into the tub and start this course, the machine automatically agitates water, drains water, and dries the tub.





Air Dry (90 min)

High-speed spin and powerful air flow thoroughly blow off moisture from the laundry to shorten drying time.





StainMaster

Removes stubborn stains and odours easily with the push of a button.

Odour/Aroma+, Mud, Soya/Sauce

Product Information

Main Specification Chart

Availability: November'21 onwards

Model Number	NA-F100A9			
Product Image				
Body Colour	Black Silver			
Load Capacity (kg)	10			
Dimensions (W/D/H mm)*	554 x 617 x 1043			
ActiveFoam SYSTEM	Yes			
StainMaster	Yes			
Number of Programmes (Indirect Button)	8			
Easy Wide Opening	Yes			
LED Color	Amber			
Direct Course Select	No			
Pulsator	Active Wave (Plastic)			
Soft Closing Lid	Yes			
Frameless Tempered Glass Lid	Yes			
Ag Pulsator & Big Ag Lint Filter	Yes			

^{*}Dimensions is without hose.