

10-Year Financial Summary

Panasonic Corporation and Subsidiaries, Years ended March 31

Panasonic began applying International Financial Reporting Standards (IFRS) on a voluntary basis in the fiscal year ended March 2017.

Financial figures for the fiscal year ended March 2016 are also presented in accordance with IFRS standards in addition to conventional U.S. GAAP standards.

U.S. GAAP

	3/2009	3/2010	3/2011	3/2012	3/2013	3/2014
For the Year (Millions of yen)						
Net sales	7,765,507	7,417,980	8,692,672	7,846,216	7,303,045	7,736,541
Operating profit	72,873	190,453	305,254	43,725	160,936	305,114
Income (loss) before income taxes	(382,634)	(29,315)	178,807	(812,844)	(398,386)	206,225
Net income (loss) attributable to Panasonic Corporation	(378,961)	(103,465)	74,017	(772,172)	(754,250)	120,442
Capital investment	494,368	385,489	403,778	333,695	310,866	217,033
Depreciation	325,835	251,839	284,244	295,808	277,582	278,792
R&D expenditures	517,913	476,903	527,798	520,217	502,223	478,817
Free cash flow	(352,830)	198,674	266,250	(339,893)	355,156	594,078

At Year-End

 (Millions of yen)

Interest-bearing debt	745,665	1,327,992	1,595,269	1,575,615	1,143,395	642,112
Cash and cash equivalents	973,867	1,109,912	974,826	574,411	496,283	592,467
Total assets	6,403,316	8,358,057	7,822,870	6,601,055	5,397,812	5,212,994
Panasonic Corporation shareholders' equity	2,783,980	2,792,488	2,558,992	1,929,786	1,264,032	1,548,152
Total equity	3,212,581	3,679,773	2,946,335	1,977,566	1,304,273	1,586,438

Per Share Data

 (Yen)

Net income (loss) attributable to Panasonic Corporation per common share:						
Basic	(182.25)	(49.97)	35.75	(333.96)	(326.28)	52.10
Diluted	(182.25)	-	-	-	-	-
Dividends declared per share	30.00	10.00	10.00	10.00	0	13.00
Panasonic Corporation shareholders' equity per share	1,344.50	1,348.63	1,236.05	834.79	546.81	669.74

Financial Indicators

Operating profit/sales (%)	0.9	2.6	3.5	0.6	2.2	3.9
Income (loss) before income taxes/sales (%)	(4.9)	(0.4)	2.1	(10.4)	(5.5)	2.7
ROE (%)	(11.8)	(3.7)	2.8	(34.4)	(47.2)	8.6
Net income (loss) attributable to Panasonic Corporation/sales (%)	(4.9)	(1.4)	0.9	(9.8)	(10.3)	1.6
Total asset turnover ratio (Times)	1.1	1.0	1.1	1.1	1.2	1.5
Financial leverage (Times)	2.1	2.6	3.0	3.2	3.8	3.8
Interest-bearing debt/total assets (%)	11.6	15.9	20.4	23.9	21.2	12.3
Panasonic Corporation shareholders' equity/total assets (%)	43.5	33.4	32.7	29.2	23.4	29.7
Payout ratio (%)	-	-	28.0	-	-	25.0

Exchange Rate

 (Yen)

1 USD	101	93	86	79	83	100
1 EUR	143	131	113	109	107	134
1 RMB	-	-	-	-	13.3	16.4

Notes to U.S. GAAP

- The Company's financial statements were prepared in conformity with U.S. generally accepted accounting principles (U.S. GAAP) until the fiscal year ended March 2016.
- In order to be consistent with generally accepted financial reporting practices in Japan, operating profit, a non-GAAP measure, is presented as net sales less cost of sales and selling, general and administrative expenses. The Company believes that this is useful to investors in comparing the company's financial results with those of other Japanese companies. See the Company's annual securities report and financial announcements for the details.
- The Company defines capital investment as purchases of property, plant and equipment based on an accrual basis which reflects the effects of timing differences between acquisition date and payment date.
- Capital investment and depreciation do not include intangibles.
- Dividends per share reflect those declared by Panasonic in each fiscal year and consist of interim dividends paid during the fiscal year and year-end dividends paid after the fiscal year-end.
- Exchange rate is the average rate for the fiscal year.
- Due to the adoption of the provisions of FASB Accounting Standards Codification (ASC) 810, "Consolidation," fiscal 2009 has been restated.
- SANYO Electric Co., Ltd. (SANYO) and its subsidiaries became consolidated subsidiaries of Panasonic in December 2009. The operating results of SANYO and its subsidiaries prior to December 2009 are thus not included in Panasonic's consolidated financial statements.
- "Diluted net income (loss) attributable to Panasonic Corporation common shareholders per share" from fiscal 2010 to fiscal 2014 has been omitted because the Company did not have potential common shares that were outstanding for the period.
- Effective from the beginning of fiscal 2013, investments and depreciation expenses in molding dies are included in "Capital investment" and "Depreciation (tangible assets)," respectively. Accordingly, the amounts of "Depreciation (tangible assets)" and "Capital investment" for fiscal 2012 are changed.
- Payout ratios have not been presented for those fiscal years in which the Company incurred a net loss attributable to Panasonic Corporation.
- Interest-bearing debt is equal to the sum of short-term debt, including current portion of long-term debt, and long-term debt.
- Formulas for financial ratios are as follows:
 Operating profit ratio = Operating profit / Net sales
 ROE (Return on equity) = Net income (loss) attributable to Panasonic Corporation / Average Panasonic Corporation shareholders' equity at the beginning and the end of each fiscal year
 Total assets turnover = Net Sales / Average total assets at the beginning and the end of each fiscal year
 Financial leverage = Average total assets at the beginning and the end of each fiscal year / Average Panasonic Corporation shareholders' equity at the beginning and the end of each fiscal year
 Interest-bearing debt ratio = Interest-bearing debt / Total assets
 Payout ratio = Dividends declared per share / Basic net income attributable to Panasonic Corporation common shareholders per share

3/2015	3/2016
7,715,037	7,553,717
381,913	415,709
182,456	217,048
179,485	193,256
226,680	248,794
242,149	235,033
457,250	449,828
353,455	124,406
972,916	725,919
1,280,408	1,014,264
5,956,947	5,596,982
1,823,293	1,705,056
1,992,552	1,854,314
77.65	83.40
77.64	83.39
18.00	25.00
788.87	734.62
5.0	5.5
2.4	2.9
10.6	11.0
2.3	2.6
1.4	1.3
3.3	3.3
16.3	13.0
30.6	30.5
23.2	30.0
110	120
139	133
17.7	18.9

IFRS

	3/2016	3/2017	3/2018
For the Year (Millions of yen)			
Net sales	7,626,306	7,343,707	7,982,164
Operating profit	230,299	276,784	380,539
Profit before income taxes	227,529	275,066	378,590
Net profit attributable to Panasonic Corporation stockholders	165,212	149,360	236,040
Capital investment	252,905	311,641	392,234
Depreciation	238,214	224,405	226,576
R&D expenditures	438,851	436,130	448,879
Free cash flow	125,551	(34,746)	(35,646)
At Year-End (Millions of yen)			
Interest-bearing debt	724,841	1,124,004	1,239,444
Cash and cash equivalents	1,012,666	1,270,787	1,089,585
Total assets	5,488,024	5,982,961	6,291,148
Panasonic Corporation stockholders' equity	1,444,442	1,571,889	1,707,551
Total equity	1,647,233	1,759,935	1,882,285
Per Share Data (Yen)			
Earnings per share attributable to Panasonic Corporation stockholders:			
Basic	71.30	64.33	101.20
Diluted	71.29	64.31	101.15
Dividends declared per share	25.00	25.00	30.00
Panasonic Corporation stockholders' equity per share	622.34	673.93	732.12
Financial Indicators			
Operating profit/sales (%)	3.0	3.8	4.8
Profit before income taxes/sales (%)	3.0	3.7	4.7
ROE (%)	11.1	9.9	14.4
Net profit attributable to Panasonic Corporation stockholders/sales (%)	2.2	2.0	3.0
Total asset turnover ratio (Times)	1.3	1.3	1.3
Financial leverage (Times)	3.8	3.8	3.7
Interest-bearing debt/total assets (%)	13.2	18.8	19.7
Panasonic Corporation stockholders' equity/total assets (%)	26.3	26.3	27.1
Payout ratio (%)	35.1	38.9	29.6
Exchange Rate (Yen)			
1 USD	120	108	111
1 EUR	133	119	130
1 RMB	18.9	16.1	16.8

Notes to IFRS

- The Company's consolidated financial statements are prepared in conformity with International Financial Reporting Standards (IFRS).
- The Company defines capital investment as purchases of property, plant and equipment based on an accrual basis which reflects the effects of timing differences between acquisition date and payment date.
- Capital investment and depreciation do not include intangibles.
- Dividends per share reflect those declared by Panasonic in each fiscal year and consist of interim dividends paid during the fiscal year and year-end dividends paid after the fiscal year-end.
- Exchange rate is the average rate for the fiscal year.
- Interest-bearing debt is equal to the sum of short-term debt, including current portion of long-term debt, and long-term debt.
- Formulas for financial ratios are as follows:
 Operating profit ratio = Operating profit / Net sales
 ROE (Return on equity) = Net profit attributable to Panasonic Corporation stockholders / Average Panasonic Corporation stockholders' equity at the beginning and the end of each fiscal year
 Total assets turnover = Net Sales / Average total assets at the beginning and the end of each fiscal year
 Payout ratio = Dividends declared per share/Basic earnings per share attributable to Panasonic Corporation stockholders