### Consolidated Financial Results for FY20 6M

<table>
<thead>
<tr>
<th>Net sales</th>
<th>3,844.4 billion yen (-4%)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Operating profit</td>
<td>140.3 billion yen (-28%)</td>
</tr>
<tr>
<td>Net profit attributable to Panasonic Corporation stockholders</td>
<td>100.9 billion yen (-11%)</td>
</tr>
<tr>
<td>Earnings per share attributable to Panasonic Corporation stockholders basic</td>
<td>43.27 yen</td>
</tr>
</tbody>
</table>

%: vs. FY19
FY20 refers to the year ending March 31, 2020.

### Consolidated Financial Forecasts for FY20

<table>
<thead>
<tr>
<th>Net sales</th>
<th>7,700.0 billion yen (-4%)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Operating profit</td>
<td>300.0 billion yen (-27%)</td>
</tr>
<tr>
<td>Net profit attributable to Panasonic Corporation stockholders</td>
<td>200.0 billion yen (-30%)</td>
</tr>
<tr>
<td>Earnings per share attributable to Panasonic Corporation stockholders basic</td>
<td>85.75 yen</td>
</tr>
</tbody>
</table>

%: vs. FY19
FY20 refers to the year ending March 31, 2020.

### Operating Profit • Net Profit

<table>
<thead>
<tr>
<th>(billion yen)</th>
<th>03/17</th>
<th>03/18</th>
<th>03/19</th>
<th>03/20 (Forecast)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Operating profit</td>
<td>276.8</td>
<td>149.4</td>
<td>236.0</td>
<td>284.1</td>
</tr>
<tr>
<td>Net profit attributable to Panasonic Corporation stockholders</td>
<td>380.5</td>
<td>284.1</td>
<td>300.0</td>
<td>200.0</td>
</tr>
</tbody>
</table>

### FY20 6M Information by Segment

#### Sales

- Total Sales: 7,743.7 billion yen
- Segment Breakdown:
  - AP: 518.6 billion yen (-13.0%)
  - LS: 518.6 billion yen (-13.0%)
  - CNS: 747.2 billion yen (-2.4%)
  - AM: 657.9 billion yen (-11.0%)
  - IS: 4,083.7 billion yen (-24.3%)

#### Operating Profit

- Total Operating Profit: 43.27 billion yen (-11.0%)
- Segment Breakdown:
  - AP: 16.4 billion yen (-53.7%)
  - LS: 36.3 billion yen (-19.0%)
  - CNS: 11.1 billion yen (-29.9%)
  - AM: 16.4 billion yen (-21.5%)
  - IS: 22.7 billion yen (-30.8%)

#### Sales by Region (FY20 6M Results)

- Japan: 48.5% (3,780.0 billion yen)
- Americas: 19.0% (1,482.9 billion yen)
- Asia: 11.0% (834.1 billion yen)
- Europe: 9.0% (645.5 billion yen)
- Others: 13.5% (930.6 billion yen)

### Stock Data (as of September 30, 2019)

- Number of shares issued: 2,453,326,997 (Including 120,473,399 shares held by Panasonic)
- Unit of Stock: Common Stock
- Number of shareholders: 508,841
- Tokyo Nagoya stock exchange listings

#### Breakdown of issued shares by type of shareholders

- Japanese Financial Institutions, etc.: 35.1%
- Overseas Investors, etc.: 28.2%
- Other Corporations: 6.8%
- Individuals and Others: 25.0%
- Treasury Stock: 4.9%

#### Stock price and trading volume

<table>
<thead>
<tr>
<th>(Trading volume: mil. of shares)</th>
</tr>
</thead>
<tbody>
<tr>
<td>(Stock price: yen)</td>
</tr>
<tr>
<td>1,500</td>
</tr>
<tr>
<td>1,000</td>
</tr>
<tr>
<td>500</td>
</tr>
<tr>
<td>0</td>
</tr>
</tbody>
</table>

### Corporate Profile

- Company Name: Panasonic Corporation (TSE: 6752)
- Head Office Location: 1006 Kadoma, Kadoma City, Osaka 571-8501, Japan
- Founded: March, 1918 (incorporated in December, 1935)
- President: Kazuhiro Tsuga
- Number of Employees: 271,678 (consolidated)
- Common Stock: 258.9 billion yen
- Number of Consolidated Companies: 572 (including parent company)

### Product Highlight

#### Appliances

- Air-conditioners
- Hair dryer
- TVs
- Showcases

#### Life Solutions

- Lighting fixtures
- Wiring devices
- Air purifiers
- Modular kitchen systems

#### Connected Solutions

- Entertainment systems
- Integrated line control systems
- Projectors, PCs and tablets

#### Automotive

- Cockpit systems
- Automotive lithium-ion batteries

#### Industrial Solutions

- Automation controls
- Electronic components
- Multi-layer printed circuit board materials
- Dry batteries
- Battery modules for power storage